

FORM NL-6-COMMISSION SCHEDULE

COMMISSION [NET]

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For The Quarter Ended September 30, 2013	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS										For The Quarter Ended September 30, 2013	
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Trade Credit	Others	Total	Grand Total
Commission Paid - Direct	20,579	2,972	-	23,513	-	595	2,222	15,058	117	1,662	-	28	19,492	62,687	86,238
Add: Commission on Reinsurance accepted	1,497	-	-	-	-	-	-	-	-	215	-	-	-	215	1,712
Less : Commission on Reinsurance ceded	10,543	6,137	-	2,902	-	51	450	1,874	14	13,623	12	(981)	3,911	21,856	38,536
Net Commission	11,533	(3,165)	-	20,611	-	544	1,772	13,184	103	(11,746)	(12)	1,009	15,581	41,046	49,414
Break up of Gross Commission															
Agents	1,030	402	-	11,724	-	316	309	1,596	55	564	-	-	1,145	15,709	17,141
Brokers	1,947	2,092	-	2,099	-	136	869	2,866	19	457	-	28	576	7,050	11,089
Corporate Agents	17,549	478	-	9,681	-	143	797	10,596	43	634	-	-	17,709	39,603	57,630
Referral	53	-	-	9	-	-	247	-	-	7	-	-	62	325	378
TOTAL (B)	20,579	2,972	-	23,513	-	595	2,222	15,058	117	1,662	-	28	19,492	62,687	86,238

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Up To The Quarter Ended September 30, 2013	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS										Up To The Quarter Ended September 30, 2013	
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Trade Credit	Others	Total	Grand Total
Commission Paid - Direct	48,095	8,194	-	47,649	-	1,165	3,955	36,158	219	6,464	-	42	42,558	138,210	194,499
Add: Reinsurance accepted	2,339	-	-	-	-	-	-	-	-	484	-	-	-	484	2,823
Less : Reinsurance ceded	35,937	17,795	-	5,782	-	97	1,647	3,638	30	16,001	106	(856)	17,436	43,881	97,613
Net Commission	14,497	(9,601)	-	41,867	-	1,068	2,308	32,520	189	(9,053)	(106)	898	25,122	94,813	99,709
Break up of Gross Commission															
Agents	3,248	1,614	-	25,386	-	707	565	2,452	106	1,200	-	-	2,720	33,136	37,998
Brokers	7,686	5,671	-	4,377	-	245	1,283	12,201	47	3,013	-	42	1,855	23,063	36,420
Corporate Agents	37,067	909	-	17,866	-	213	1,855	21,503	66	2,239	-	-	37,782	81,524	119,500
Referral	94	-	-	20	-	-	252	2	-	12	-	-	201	487	581
TOTAL (B)	48,095	8,194	-	47,649	-	1,165	3,955	36,158	219	6,464	-	42	42,558	138,210	194,499

Note: The profit / commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded

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For the corresponding quarter of the preceding Year Ended September 30, 2012	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS											For the corresponding quarter of the preceding Year Ended September 30, 2012
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Trade Credit	Others	Total	
Commission Paid - Direct	16,653	3,194	-	27,446	-	502	1,650	9,898	264	2,228	-	135	18,226	60,349	80,196
Add: Reinsurance accepted	1,330	-	-	-	-	-	-	-	-	255	-	-	-	255	1,585
Less : Reinsurance ceded	5,171	5,429	-	5,433	-	94	261	1,062	70	2,817	-	279	4,286	14,302	24,902
Net Commission	12,812	(2,235)	-	22,013	-	408	1,389	8,836	194	(334)	-	(144)	13,940	46,302	56,879
Break up of Gross Commission															
Agents	1,028	540	-	15,519	-	346	292	632	155	749	-	135	1,024	18,852	20,420
Brokers	(211)	2,333	-	2,749	-	91	268	1,049	85	1,023	-	-	347	5,612	7,734
Corporate Agents	15,774	321	-	9,154	-	65	702	8,217	24	452	-	-	16,772	35,386	51,481
Referral	62	-	-	24	-	-	388	-	-	4	-	-	83	499	561
TOTAL (B)	16,653	3,194	-	27,446	-	502	1,650	9,898	264	2,228	-	135	18,226	60,349	80,196

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Up to the Quarter of the preceding Year Ended September 30, 2012	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS											Up to the Quarter of the preceding Year Ended September 30, 2012
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Trade Credit	Others	Total	
Commission Paid - Direct	40,021	7,328	-	49,500	-	1,071	3,461	21,635	1,117	5,746	-	190	39,042	121,762	169,111
Add: Reinsurance accepted	1,439	-	-	-	-	-	-	-	-	275	-	-	-	275	1,714
Less : Reinsurance ceded	26,326	11,277	-	9,864	-	201	1,200	2,969	292	7,086	-	401	15,857	37,870	75,473
Net Commission	15,134	(3,949)	-	39,636	-	870	2,261	18,666	825	(1,065)	-	(211)	23,185	84,167	95,352
Break up of Gross Commission															
Agents	3,353	1,807	-	27,905	-	770	360	1,444	457	1,473	-	135	2,473	35,017	40,177
Brokers	3,600	4,919	-	4,768	-	217	527	2,012	534	2,447	-	55	906	11,466	19,985
Corporate Agents	32,887	602	-	16,791	-	84	2,184	18,176	126	1,821	-	-	35,382	74,564	108,053
Referral	181	-	-	36	-	-	390	3	-	5	-	-	281	715	896
TOTAL (B)	40,021	7,328	-	49,500	-	1,071	3,461	21,635	1,117	5,746	-	190	39,042	121,762	169,111

Note: The profit / commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded