

PERIODIC DISCLOSURES

FORM NL-40: BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS

Insurer: Universal Sompo General Insurance Company Limited

Date : As on 30th June, 2014

(₹ in Lakhs)

Business Acquisition through different channels

Sl. No.	Channels	Current Quarter 30.06.2014		Same Quarter previous year 30.06.2013		Upto the period 30.06.2014		Same period of the previos year 30.06.2013	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	51,478	2,276	56,362	3,189	51,478	2,276	56,362	3,189
2	Corporate Agents-Banks	126,630	8,051	103,273	6,928	126,630	8,051	103,273	6,928
3	Corporate Agents -Others	-	-	-	-	-	-	-	-
4	Brokers	7,839	3,655	3,876	2,548	7,839	3,655	3,876	2,548
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business	12,154	2,723	11,021	2,285	12,154	2,723	11,021	2,285
	Total (A)	198,101	16,705	174,532	14,951	198,101	16,705	174,532	14,951
1	Referral (B)	4,094	125	6,323	509	4,094	125	6,323	509
	Grand Total (A+B)	202,195	16,830	180,855	15,459	202,195	16,830	180,855	15,459

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold