

PERIODIC DISCLOSURES

FORM NL-40: BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS

Insurer: Universal Sampo General Insurance Company Limited

Date : As on 30 June 2015

(` in Lakhs)

Business Acquisition through different channels

Sl. No.	Channels	Current Quarter 30.06.2015		Same Quarter previous year 30.06.2014		Upto the period 30.06.2015		Same period of the previos year 30.06.2014	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	37,682	2,074	51,478	2,276	37,682	2,074	51,478	2,276
2	Corporate Agents-Banks	1,31,923	9,191	1,26,630	8,051	1,31,923	9,191	1,26,630	8,051
3	Corporate Agents -Others	-	-	-	-	-	-	-	-
4	Brokers	17,334	5,451	7,839	3,655	17,334	5,451	7,839	3,655
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business	16,150	4,443	12,154	2,723	16,150	4,443	12,154	2,723
	Total (A)	2,03,089	21,158	1,98,101	16,705	2,03,089	21,158	1,98,101	16,705
1	Referral (B)	5,038	230	4,094	125	5,038	230	4,094	125
	Grand Total (A+B)	2,08,127	21,389	2,02,195	16,830	2,08,127	21,389	2,02,195	16,830