

FORM NL-6-COMMISSION SCHEDULE

COMMISSION [NET]

(₹ '000)

For The Quarter Ended September 30, 2016	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS											For The Quarter Ended September 30, 2016	
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Trade Credit	Others	Total	Grand Total	
Commission Paid - Direct	20,373	5,442	-	37,208	-	275	1,297	22,754	31	667	-	140	20,563	82,935	108,750	
Add: Commission on Reinsurance accepted	1,177	-	-	-	-	-	-	-	-	165	-	-	-	165	1,342	
Less : Commission on Reinsurance ceded	11,337	7,506	1,132	5,971	328	25	655	8,871	5	4,050	-	19	68,305	88,229	108,204	
Net Commission	10,213	(2,064)	(1,132)	31,237	(328)	250	642	13,883	26	(3,218)	-	121	(47,742)	(5,129)	1,888	
Break up of Gross Commission																
Agents	442	51	-	3,398	-	77	516	2,556	8	171	-	-	652	7,378	7,871	
Brokers	2,385	5,318	-	24,750	-	117	505	2,270	11	306	-	140	751	28,850	36,553	
Corporate Agents	17,544	73	-	9,060	-	81	276	17,928	12	190	-	-	19,160	46,707	64,324	
Referral	2	-	-	-	-	-	-	-	-	-	-	-	-	-	2	
TOTAL (B)	20,373	5,442	-	37,208	-	275	1,297	22,754	31	667	-	140	20,563	82,935	108,750	

(₹ '000)

Up to the Quarter Ended September 30, 2016	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS											Up to the Quarter Ended September 30, 2016	
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Trade Credit	Others	Total	Grand Total	
Commission Paid - Direct	40,950	9,399	-	73,816	-	709	6,355	46,003	202	1,918	-	419	41,863	171,285	221,634	
Add: Reinsurance accepted	1,930	-	-	-	-	-	-	-	-	297	-	-	-	297	2,227	
Less : Reinsurance ceded	37,271	9,760	2,516	11,965	328	62	2,426	13,266	57	8,433	-	30	76,857	113,424	162,971	
Net Commission	5,609	(361)	(2,516)	61,851	(328)	647	3,929	32,737	145	(6,218)	-	389	(34,994)	58,158	60,890	
Break up of Gross Commission																
Agents	873	206	-	7,289	-	237	553	5,714	15	229	-	-	1,436	15,473	16,552	
Brokers	3,908	8,997	-	49,105	-	284	748	12,462	129	867	-	419	1,830	65,844	78,749	
Corporate Agents	36,169	196	-	17,422	-	188	5,054	27,827	58	822	-	-	38,597	89,968	126,333	
Referral	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
TOTAL (B)	40,950	9,399	-	73,816	-	709	6,355	46,003	202	1,918	-	419	41,863	171,285	221,634	

Note: The profit / commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded

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For the corresponding quarter of the preceding period ended September 30, 2015	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS											For the corresponding quarter of the preceding period ended September 30, 2015
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Trade Credit	Others	Total	
Commission Paid - Direct	21,632	3,177	-	25,016	-	429	3,010	30,350	78	1,591	-	307	20,721	81,502	106,311
Add: Reinsurance accepted	1,180	-	-	-	-	-	-	-	-	172	-	-	-	-	1,352
Less : Reinsurance ceded	5,967	3,440	1,508	3,987	-	37	829	12,121	8	(2,560)	(131)	(3)	50,508	64,796	75,711
Net Commission	16,845	(263)	(1,508)	21,029	-	392	2,181	18,229	70	4,323	131	310	(29,787)	16,878	31,952
Break up of Gross Commission															
Agents	597	308	-	7,667	-	181	228	(1,851)	7	230	-	-	664	7,126	8,031
Brokers	309	2,571	-	7,846	-	131	1,065	8,657	49	978	-	307	695	19,728	22,608
Corporate Agents	20,726	298	-	9,503	-	117	1,717	23,544	22	383	-	-	19,362	54,648	75,672
Referral	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL (B)	21,632	3,177	-	25,016	-	429	3,010	30,350	78	1,591	-	307	20,721	81,502	106,311

(₹ '000)

Up to the Quarter of the preceding period ended September 30, 2015	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS											Up to the Quarter of the preceding period ended September 30, 2015
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Trade Credit	Others	Total	
Commission Paid - Direct	51,005	6,301	-	47,998	-	997	8,223	75,558	169	4,766	-	516	45,166	183,393	240,699
Add: Reinsurance accepted	1,803	-	-	-	-	-	-	-	-	338	-	-	-	338	2,141
Less : Reinsurance ceded	25,648	8,086	1,562	7,583	-	84	2,811	19,493	25	419	-	41	62,109	92,565	127,861
Net Commission	27,160	(1,785)	(1,562)	40,415	-	913	5,412	56,065	144	4,685	-	475	(16,943)	91,166	114,979
Break up of Gross Commission															
Agents	1,754	981	-	15,266	-	366	314	3,530	21	423	-	-	1,501	21,421	24,156
Brokers	3,618	4,730	-	14,716	-	439	1,449	31,148	64	2,142	-	516	1,848	52,322	60,670
Corporate Agents	45,633	590	-	18,016	-	192	6,460	40,880	84	2,201	-	-	41,814	109,647	155,870
Referral	-	-	-	-	-	-	-	-	-	-	-	-	3	3	3
TOTAL (B)	51,005	6,301	-	47,998	-	997	8,223	75,558	169	4,766	-	516	45,166	183,393	240,699

Note: The profit / commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded