

FORM NL-6-COMMISSION SCHEDULE

COMMISSION [NET]

For The Quarter Ended March 31, 2011	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS										(Rs.'000)	
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineer ing	Aviation	Others	Total	Grand Total	
Commission Paid - Direct	12,763	2,205	-	11,332	-	193	606	8,853	115	1,515	-	19,069	41,683	56,651	
Add: Commission on Reinsurance accepted	-	-	-	-	3,121	-	-	-	-	-	-	-	3,121	3,121	
Less : Commission on Reinsurance ceded	17,612	4,040	-	10,760	41	160	198	999	71	3,600	-	5,851	21,680	43,332	
Net Commission	(4,849)	(1,835)	-	572	3,080	33	408	7,854	44	(2,085)	-	13,218	23,124	16,440	
Break up of Gross Commission															
Agents	238	801	-	1,079	-	142	25	855	69	717	-	617	3,504	4,543	
Brokers	(1,724)	1,124	-	1,217	-	25	106	2,268	31	429	-	162	4,238	3,638	
Corporate Agents	14,208	280	-	8,976	-	26	307	5,730	15	361	-	18,215	33,630	48,118	
Referral	41	-	-	60	-	-	168	-	-	8	-	75	311	352	
TOTAL (B)	12,763	2,205	-	11,332	-	193	606	8,853	115	1,515	-	19,069	41,683	56,651	

Up To The Quarter Ended March 31, 2011	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS										(Rs.'000)	
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineer ing	Aviation	Others	Total	Grand Total	
Commission Paid - Direct	49,585	6,594	-	37,019	-	908	4,475	26,967	811	5,123	-	55,010	130,313	186,492	
Add: Reinsurance accepted	-	-	-	-	4,696	-	-	-	-	-	-	-	4,696	4,696	
Less : Reinsurance ceded	47,589	9,895	-	27,773	(8)	342	933	2,458	421	7,691	-	17,151	56,761	114,245	
Net Commission	1,996	(3,301)	-	9,246	4,704	566	3,542	24,509	390	(2,568)	-	37,859	78,248	76,943	
Break up of Gross Commission															
Agents	1,525	1,406	-	7,974	-	498	201	1,331	89	1,491	-	1,976	13,560	16,491	
Brokers	5,883	4,578	-	3,541	-	292	933	4,370	650	1,779	-	695	12,260	22,721	
Corporate Agents	41,980	610	-	25,342	-	118	2,512	21,266	72	1,839	-	51,965	103,114	145,704	
Referral	197	-	-	162	-	-	829	-	-	14	-	374	1,379	1,576	
TOTAL (B)	49,585	6,594	-	37,019	-	908	4,475	26,967	811	5,123	-	55,010	130,313	186,492	

Note: The profit / commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

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COMMISSION [NET]

(Rs.'000)

For the corresponding quarter of the preceding Year Ended March 31, 2010	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS										For the corresponding quarter of the preceding Year Ended March 31, 2010
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Others	Total	
Commission Paid - Direct	14,702	1,121	-	7,321	-	340	610	6,697	54	692	-	16,843	32,557	48,380
Add: Reinsurance accepted	-	-	-	-	(2,846)	-	-	-	-	-	-	-	(2,846)	(2,846)
Less : Reinsurance ceded	10,582	828	-	6,935	6,925	78	324	1,081	(95)	1,286	-	7,301	23,835	35,245
Net Commission	4,120	293	-	386	(9,771)	262	286	5,616	149	(594)	-	9,542	5,876	10,289
Break up of Gross Commission														
Agents	900	196	-	1,933	-	88	332	513	74	349	-	186	3,475	4,571
Brokers	3,918	3,354	-	969	-	126	480	5,414	108	1,054	-	2,233	10,384	17,656
Corporate Agents	33,314	(2,198)	-	13,967	-	126	9,382	13,439	(34)	480	-	43,544	80,904	112,020
Referral	(23,430)	(231)	-	(9,548)	-	-	(9,584)	(12,669)	(94)	(1,191)	-	(29,120)	(62,206)	(85,867)
TOTAL (B)	14,702	1,121	-	7,321	-	340	610	6,697	54	692	-	16,843	32,557	48,380

(Rs.'000)

Up to the Quarter of the preceding Year Ended March 31, 2010	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS										Up to the Quarter of the preceding Year Ended March 31, 2010
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Others	Total	
Commission Paid - Direct	40,006	4,031	-	18,964	-	340	11,208	22,978	294	3,262	-	45,843	102,889	146,926
Add: Reinsurance accepted	-	-	-	-	15,904	-	-	-	-	-	-	-	15,904	15,904
Less : Reinsurance ceded	33,644	5,910	-	13,052	13,528	78	5,273	3,503	79	3,600	-	15,705	54,818	94,372
Net Commission	6,362	(1,879)	-	5,912	2,376	262	5,935	19,475	215	(338)	-	30,138	63,975	68,458
Break up of Gross Commission														
Agents	900	197	-	1,934	-	88	331	512	74	349	-	187	3,475	4,572
Brokers	4,102	3,478	-	1,843	-	126	754	5,728	161	1,366	-	1,732	11,710	19,290
Corporate Agents	34,963	356	-	15,185	-	126	9,954	16,738	59	1,547	-	43,905	87,514	122,833
Referral	41	-	-	2	-	-	169	-	-	-	-	19	190	231
TOTAL (B)	40,006	4,031	-	18,964	-	340	11,208	22,978	294	3,262	-	45,843	102,889	146,926

Note: The profit / commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.