

PERIODIC DISCLOSURES

FORM NL-38: QUARTERLY BUSINESS RETURNS ACROSS LINE OF BUSINESS

Insurer: Universal Sampo General Insurance Company Limited

Date : As on 30th Sept 2011

(₹ in Lakhs)

Quarterly Business Returns across line of Business

| Sl.No. | Line of Business | Current Quarter 30.09.2011 | | Same Quarter previous year 30.09.2010 | | Upto the period 30.09.2011 | | Same period of the previous year 30.09.2010 | |
|--------|------------------------|----------------------------|-----------------|--|-----------------|----------------------------|-----------------|--|-----------------|
| | | Premium | No. of Policies | Premium | No. of Policies | Premium | No. of Policies | Premium | No. of Policies |
| 1 | Fire | 1,833 | 30,820 | 1,122 | 24,654 | 3,713 | 55,770 | 2,442 | 47,138 |
| 2 | Cargo & Hull | 235 | 558 | 63 | 353 | 495 | 945 | 276 | 640 |
| 3 | Motor TP | 2,059 | - | 1,272 | - | 3,336 | - | 2,442 | - |
| 4 | Motor OD | 3,277 | 113,355 | 3,027 | 114,516 | 5,600 | 191,497 | 6,155 | 237,571 |
| 5 | Engineering | 173 | 406 | 85 | 249 | 451 | 774 | 308 | 525 |
| 6 | Workmen's Compensation | 65 | 337 | 20 | 160 | 102 | 580 | 37 | 260 |
| 7 | Employer's Liability | 15 | 48 | 10 | 376 | 61 | 98 | 36 | 415 |
| 8 | Aviation | - | - | - | - | - | - | - | - |
| 9 | Personal Accident | 125 | 2,705 | 73 | 1,751 | 329 | 4,111 | 231 | 2,919 |
| 10 | Health | 621 | 11,981 | 411 | 7,863 | 1,840 | 19,436 | 1,178 | 13,062 |
| 11 | Others* | 745 | 29,184 | 466 | 23,551 | 1,370 | 52,237 | 923 | 44,902 |
| 12 | Rural | 549 | 21,097 | 378 | 14,167 | 930 | 34,278 | 688 | 25,936 |
| | Total | 9,697 | 210,491 | 6,930 | 187,640 | 18,226 | 359,726 | 14,715 | 373,368 |

Note:

1. Premium stands for amount of premium
2. The line of business which are not applicable for any company should be filled up with NA.

Figure '0' in those fields will imply no business in the segment.

*any other segment contributing more than 5% of the total premium needs to be shown separately