

FORM NL-6-COMMISSION SCHEDULE

COMMISSION [NET]

For The Quarter Ended SEPT 30, 2011	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS										For The Quarter Ended SEPT 30, 2011	
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Others	Total	Grand Total	
				Commission Paid - Direct	15,580	1,900	-	11,031	-	394	1,356	6,528	118	1,225	-
Add: Commission on Reinsurance accepted	-	-	-	-	731	-	-	-	-	-	-	-	731	731	
Less : Commission on Reinsurance ceded	19,956	4,107	-	9,230	-	163	652	882	30	1,809	-	6,366	19,132	43,195	
<b>Net Commission</b>	<b>(4,376)</b>	<b>(2,207)</b>	<b>-</b>	<b>1,801</b>	<b>731</b>	<b>231</b>	<b>704</b>	<b>5,646</b>	<b>88</b>	<b>(584)</b>	<b>-</b>	<b>10,528</b>	<b>19,145</b>	<b>12,562</b>	
<b>Break up of Gross Commission</b>															
Agents	500	196	-	2,543	-	123	177	217	68	300	-	595	4,023	4,719	
Brokers	1,467	1,459	-	496	-	168	323	1,144	12	526	-	421	3,090	6,016	
Corporate Agents	13,524	245	-	7,974	-	103	575	5,167	38	396	-	15,744	29,997	43,766	
Referral	89	-	-	18	-	-	281	-	-	3	-	134	436	525	
<b>TOTAL (B)</b>	<b>15,580</b>	<b>1,900</b>	<b>-</b>	<b>11,031</b>	<b>-</b>	<b>394</b>	<b>1,356</b>	<b>6,528</b>	<b>118</b>	<b>1,225</b>	<b>-</b>	<b>16,894</b>	<b>37,546</b>	<b>55,026</b>	

Up To The Quarter Ended SEPT 30, 2011	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS										Up To The Quarter Ended SEPT 30, 2011	
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Others	Total	Grand Total	
				Commission Paid - Direct	32,490	4,861	-	18,926	-	605	4,169	19,437	722	3,732	-
Add: Reinsurance accepted	-	-	-	-	1,452	-	-	-	-	-	-	-	1,452	1,452	
Less : Reinsurance ceded	39,809	9,441	-	13,855	-	214	1,159	2,237	298	5,048	-	10,912	33,723	82,973	
<b>Net Commission</b>	<b>(7,319)</b>	<b>(4,580)</b>	<b>-</b>	<b>5,071</b>	<b>1,452</b>	<b>391</b>	<b>3,010</b>	<b>17,200</b>	<b>424</b>	<b>(1,316)</b>	<b>-</b>	<b>18,280</b>	<b>44,512</b>	<b>32,613</b>	
<b>Break up of Gross Commission</b>															
Agents	2,011	688	-	3,997	-	215	221	1,239	279	598	-	1,042	7,591	10,290	
Brokers	3,553	3,739	-	999	-	266	784	2,449	385	1,622	-	587	7,092	14,384	
Corporate Agents	26,723	434	-	13,880	-	124	2,665	15,749	58	1,507	-	27,080	61,063	88,220	
Referral	203	-	-	50	-	-	499	-	-	5	-	483	1,037	1,240	
<b>TOTAL (B)</b>	<b>32,490</b>	<b>4,861</b>	<b>-</b>	<b>18,926</b>	<b>-</b>	<b>605</b>	<b>4,169</b>	<b>19,437</b>	<b>722</b>	<b>3,732</b>	<b>-</b>	<b>29,192</b>	<b>76,783</b>	<b>114,134</b>	

Note: The profit / commission, if any, are to be combined with the Re-insurance accepted or Re-insurance

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(₹ '000)

For the corresponding quarter of the preceding period Ended SEPT 30, 2010	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS										For the corresponding quarter of the preceding period Ended SEPT 30, 2010	
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Others	Total	Grand Total	
Commission Paid - Direct	10,924	692	-	9,344	-	150	911	4,266	23	684	-	11,633	27,011	38,627	
Add: Reinsurance accepted	-	-	-	-	525	-	-	-	-	-	-	-	525	525	
Less : Reinsurance ceded	7,480	925	-	6,811	14	40	211	557	20	857	-	3,576	12,086	20,491	
<b>Net Commission</b>	<b>3,444</b>	<b>(233)</b>	<b>-</b>	<b>2,533</b>	<b>511</b>	<b>110</b>	<b>700</b>	<b>3,709</b>	<b>3</b>	<b>(173)</b>	<b>-</b>	<b>8,057</b>	<b>15,450</b>	<b>18,661</b>	
<b>Break up of Gross Commission</b>															
Agents	366	163	-	2,657	-	68	161	170	7	240	-	185	3,488	4,017	
Brokers	1,318	376	-	771	-	21	99	181	30	102	-	117	1,321	3,015	
Corporate Agents	9,171	153	-	5,885	-	61	393	3,915	(14)	341	-	11,240	21,821	31,145	
Referral	69	-	-	31	-	-	258	-	-	1	-	91	381	450	
<b>TOTAL (B)</b>	<b>10,924</b>	<b>692</b>	<b>-</b>	<b>9,344</b>	<b>-</b>	<b>150</b>	<b>911</b>	<b>4,266</b>	<b>23</b>	<b>684</b>	<b>-</b>	<b>11,633</b>	<b>27,011</b>	<b>38,627</b>	

(₹ '000)

Up to the Quarter of the preceding period Ended SEPT 30, 2010	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS										Up to the Quarter of the preceding period Ended SEPT 30, 2010	
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Others	Total	Grand Total	
Commission Paid - Direct	23,369	2,657	-	16,401	-	320	3,138	12,035	420	2,932	-	23,073	58,319	84,345	
Add: Reinsurance accepted	-	-	-	-	1,050	-	-	-	-	-	-	-	1,050	1,050	
Less : Reinsurance ceded	18,704	4,569	-	14,056	(65)	75	1,251	1,445	72	3,178	-	6,940	26,952	50,225	
<b>Net Commission</b>	<b>4,665</b>	<b>(1,912)</b>	<b>-</b>	<b>2,345</b>	<b>1,115</b>	<b>245</b>	<b>1,887</b>	<b>10,590</b>	<b>348</b>	<b>(246)</b>	<b>-</b>	<b>16,133</b>	<b>32,417</b>	<b>35,170</b>	
<b>Break up of Gross Commission</b>															
Agents	898	328	-	5,324	-	180	177	296	11	489	-	374	6,851	8,077	
Brokers	4,431	2,092	-	1,383	-	67	813	1,158	409	1,177	-	347	5,354	11,877	
Corporate Agents	17,907	237	-	9,654	-	73	1,830	10,581	-	1,263	-	22,092	45,493	63,637	
Referral	133	-	-	40	-	-	318	-	-	3	-	260	621	754	
<b>TOTAL (B)</b>	<b>23,369</b>	<b>2,657</b>	<b>-</b>	<b>16,401</b>	<b>-</b>	<b>320</b>	<b>3,138</b>	<b>12,035</b>	<b>420</b>	<b>2,932</b>	<b>-</b>	<b>23,073</b>	<b>58,319</b>	<b>84,345</b>	

Note: The profit / commission, if any, are to be combined with the Re-insurance accepted or Re-insurance