

FORM NL-6-COMMISSION SCHEDULE

COMMISSION [NET]

For The Quarter Ended June 30, 2011	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS										(Rs.'000)	
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineerin g	Aviation	Others	Total	Grand Total	
<b>Commission Paid - Direct</b>	<b>16,910</b>	<b>2,961</b>	-	<b>7,895</b>	-	<b>211</b>	<b>2,812</b>	<b>12,909</b>	<b>604</b>	<b>2,508</b>	-	<b>12,299</b>	<b>39,238</b>	<b>59,109</b>	
Add: Commission on Reinsurance accepted	-	-	-	-	721	-	-	-	-	-	-	-	721	721	
Less : Commission on Reinsurance ceded	19,853	5,334	-	4,625	-	51	507	1,356	268	3,239	-	4,547	14,593	39,780	
<b>Net Commission</b>	<b>(2,943)</b>	<b>(2,373)</b>	-	<b>3,270</b>	<b>721</b>	<b>160</b>	<b>2,305</b>	<b>11,553</b>	<b>336</b>	<b>(731)</b>	-	<b>7,752</b>	<b>25,366</b>	<b>20,050</b>	
<b>Break up of Gross Commission</b>															
Agents	1,511	491	-	1,453	-	92	44	1,023	212	298	-	448	3,570	5,572	
Brokers	2,086	2,280	-	503	-	98	461	1,304	373	1,096	-	166	4,001	8,367	
Corporate Agents	13,199	190	-	5,906	-	21	2,090	10,582	19	1,111	-	11,336	31,065	44,454	
Referral	114	-	-	33	-	-	217	-	-	3	-	349	602	716	
<b>TOTAL (B)</b>	<b>16,910</b>	<b>2,961</b>	-	<b>7,895</b>	-	<b>211</b>	<b>2,812</b>	<b>12,909</b>	<b>604</b>	<b>2,508</b>	-	<b>12,299</b>	<b>39,238</b>	<b>59,109</b>	

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Note: The profit / commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

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(Rs.'000)

For the corresponding quarter of the preceding period Ended June 30, 2010	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS										For the corresponding quarter of the preceding period Ended June 30, 2010
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Others	Total	
Commission Paid - Direct	12,445	1,965	-	7,057	-	170	2,227	7,769	397	2,248	-	11,439	31,307	45,717
Add: Reinsurance accepted	-	-	-	-	525	-	-	-	-	-	-	-	525	525
Less : Reinsurance ceded	11,225	3,644	-	7,245	(78)	34	1,040	887	52	2,321	-	3,363	14,864	29,733
<b>Net Commission</b>	<b>1,220</b>	<b>(1,679)</b>	<b>-</b>	<b>(188)</b>	<b>603</b>	<b>136</b>	<b>1,187</b>	<b>6,882</b>	<b>345</b>	<b>(73)</b>	<b>-</b>	<b>8,076</b>	<b>16,968</b>	<b>16,509</b>
<b>Break up of Gross Commission</b>														
Agents	532	165	-	2,667	-	113	15	126	4	247	-	187	3,359	4,056
Brokers	3,113	1,716	-	611	-	45	714	977	379	1,076	-	230	4,032	8,861
Corporate Agents	8,736	84	-	3,770	-	12	1,437	6,666	14	922	-	10,853	23,674	32,494
Referral	64	-	-	9	-	-	61	-	-	3	-	169	242	306
<b>TOTAL (B)</b>	<b>12,445</b>	<b>1,965</b>	<b>-</b>	<b>7,057</b>	<b>-</b>	<b>170</b>	<b>2,227</b>	<b>7,769</b>	<b>397</b>	<b>2,248</b>	<b>-</b>	<b>11,439</b>	<b>31,307</b>	<b>45,717</b>

(Rs.'000)

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