

FORM NL-6-COMMISSION SCHEDULE

COMMISSION [NET]

( '000)

For The Quarter Ended June 30, 2013	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS											For The Quarter Ended June 30, 2013	
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Trade Credit	Others	Total	Grand Total	
Commission Paid - Direct	27,516	5,222	-	24,136	-	570	1,734	21,100	102	4,802	-	14	23,061	75,519	108,257	
Add: Commission on Reinsurance accepted	843	-	-	-	-	-	-	-	-	270	-	-	-	270	1,113	
Less : Commission on Reinsurance ceded	25,395	11,658	-	2,879	-	46	1,197	1,764	15	2,379	93	125	13,524	22,022	59,075	
<b>Net Commission</b>	<b>2,964</b>	<b>(6,436)</b>	<b>-</b>	<b>21,257</b>	<b>-</b>	<b>524</b>	<b>537</b>	<b>19,336</b>	<b>87</b>	<b>2,693</b>	<b>(93)</b>	<b>(111)</b>	<b>9,537</b>	<b>53,767</b>	<b>50,295</b>	
<b>Break up of Gross Commission</b>																
Agents	2,220	1,212	-	13,661	-	391	257	855	50	636	-	-	1,569	17,419	20,851	
Brokers	5,739	3,579	-	2,278	-	109	414	9,335	29	2,556	-	14	1,280	16,015	25,333	
Corporate Agents	19,517	431	-	8,186	-	70	1,058	10,907	23	1,605	-	-	20,073	41,922	61,870	
Referral	40	-	-	11	-	-	5	3	-	5	-	-	139	163	203	
<b>TOTAL (B)</b>	<b>27,516</b>	<b>5,222</b>	<b>-</b>	<b>24,136</b>	<b>-</b>	<b>570</b>	<b>1,734</b>	<b>21,100</b>	<b>102</b>	<b>4,802</b>	<b>-</b>	<b>14</b>	<b>23,061</b>	<b>75,519</b>	<b>108,257</b>	

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Note: The profit / commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded

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For the corresponding quarter of the preceding Year Ended June 30, 2012	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS											For the corresponding quarter of the preceding Year Ended June 30, 2012
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Trade Credit	Others	Total	
Commission Paid - Direct	23,368	4,134	-	22,054	-	569	1,811	11,737	853	3,518	-	55	20,815	61,412	88,914
Add: Reinsurance accepted	109	-	-	-	-	-	-	-	-	21	-	-	-	21	130
Less : Reinsurance ceded	21,154	5,848	-	4,430	-	107	939	1,907	221	4,269	-	122	11,573	23,568	50,570
<b>Net Commission</b>	<b>2,323</b>	<b>(1,714)</b>	<b>-</b>	<b>17,624</b>	<b>-</b>	<b>462</b>	<b>872</b>	<b>9,830</b>	<b>632</b>	<b>(730)</b>	<b>-</b>	<b>(67)</b>	<b>9,242</b>	<b>37,865</b>	<b>38,474</b>
<b>Break up of Gross Commission</b>															
Agents	2,324	1,268	-	12,386	-	424	68	812	302	724	-	-	1,449	16,165	19,757
Brokers	3,811	2,586	-	2,019	-	126	259	963	449	1,424	-	55	559	5,854	12,251
Corporate Agents	17,113	280	-	7,637	-	19	1,482	9,959	102	1,369	-	-	18,610	39,178	56,571
Referral	120	-	-	12	-	-	2	3	-	1	-	-	197	215	335
<b>TOTAL (B)</b>	<b>23,368</b>	<b>4,134</b>	<b>-</b>	<b>22,054</b>	<b>-</b>	<b>569</b>	<b>1,811</b>	<b>11,737</b>	<b>853</b>	<b>3,518</b>	<b>-</b>	<b>55</b>	<b>20,815</b>	<b>61,412</b>	<b>88,914</b>

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