

FORM NL-6-COMMISSION SCHEDULE

COMMISSION [NET]

Particulars	FIRE	MARINE	MISCELLANEOUS										Year Ended March 31, 2010
			Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Others	Total	Grand Total
Commission Paid - Direct	40,006	4,031	18,964	-	340	11,208	22,978	294	3,262	-	45,843	102,889	146,926
Add: Commission on Reinsurance accepted	-	-	-	15,904	-	-	-	-	-	-	-	15,904	15,904
Less : Commission on Reinsurance ceded	33,644	5,910	13,052	13,528	78	5,273	3,503	79	3,600	-	15,705	54,818	94,372
Net Commission	6,362	(1,879)	5,912	2,376	262	5,935	19,475	215	(338)	-	30,138	63,975	68,458

Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:

Agents	900	197	1,934	-	88	331	512	74	348	-	186	3,473	4,570
Brokers	4,102	3,478	1,843	-	126	754	5,728	161	1,366	-	1,732	11,710	19,290
Corporate Agents	34,963	356	15,185	-	126	9,954	16,738	59	1,548	-	43,905	87,515	122,834
Referral	41	-	2	-	-	169	-	-	-	-	20	191	232
	40,006	4,031	18,964	-	340	11,208	22,978	294	3,262	-	45,843	102,889	146,926

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			Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Others	Total	Grand Total
Commission Paid - Direct	9,671	380	2,825	-	-	412	4,912	65	890	-	14,442	23,546	33,597
Add: Reinsurance accepted	-	-	-	2,071	-	-	-	-	-	-	-	2,071	2,071
Less : Reinsurance ceded	14,316	957	720	702	-	587	603	18	3,403	-	4,326	10,359	25,632
Net Commission	(4,645)	(577)	2,105	1,369	-	(175)	4,309	47	(2,513)	-	10,116	15,258	10,036

Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below:

Agents	162	17	522	-	-	9	294	36	76	-	14	951	1,130
Brokers	897	298	270	-	-	264	2,766	26	662	-	236	4,224	5,419
Corporate Agents	8,612	65	2,033	-	-	139	1,852	3	152	-	14,192	18,371	27,048
Referral	-	-	-	-	-	-	-	-	-	-	-	-	-
	9,671	380	2,825	-	-	412	4,912	65	890	-	14,442	23,546	33,597

Note: The profit / commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.