

**PERIODIC DISCLOSURES**

**FORM NL-40: BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS**

Insurer: Universal Sampo General Insurance Company Limited

Date : As on 31st March 2009

(Rs in Lakhs)

**Business Acquisition through different channels**

Sl. No.	Channels	Current Quarter		Same Quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents					918	100.63	-	-
2	Corporate Agents-Banks					84,089	2,256.70	-	-
3	Corporate Agents -Others					-	-	-	-
4	Brokers					1,077	370.50	1	47.55
5	Micro Agents					-	-	-	-
6	Direct Business					737	286.36	4	0.16
	<b>Total (A)</b>	-	-	-	-	<b>86,821</b>	<b>3,014.19</b>	<b>5</b>	<b>47.70</b>
1	Referral (B)	-	-	-	-	-	-	-	-
	<b>Grand Total (A+B)</b>	-	-	-	-	<b>86,821</b>	<b>3,014.19</b>	<b>5</b>	<b>47.70</b>

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold