

FORM NL-6-COMMISSION SCHEDULE

COMMISSION [NET]

For the Quarter Ended Sept 30, 2010	FIRE	MARINE	MISCELLANEOUS										(Rs.'000) For the Quarter Ended Sept 30, 2010	
			Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Others	Total	Grand Total	
			Commission Paid - Direct	10,924	692	9,344	-	150	911	4,266	23	684	-	11,633
Add: Commission on Reinsurance accepted	-	-	-	525	-	-	-	-	-	-	-	-	525	
Less : Commission on Reinsurance ceded	7,480	925	6,811	14	40	211	557	20	857	-	3,576	12,086	20,491	
Net Commission	3,444	(233)	2,533	511	110	700	3,709	3	(173)	-	8,057	15,450	18,661	
Break up of Gross Commission														
Agents	366	163	2,657	-	68	161	170	7	240	-	185	3,488	4,017	
Brokers	1,318	376	771	-	21	99	181	30	102	-	117	1,321	3,015	
Corporate Agents	9,171	153	5,885	-	61	393	3,915	(14)	341	-	11,240	21,821	31,145	
Referral	69	-	31	-	-	258	-	-	1	-	91	381	450	
TOTAL (B)	10,924	692	9,344	-	150	911	4,266	23	684	-	11,633	27,011	38,627	

Up to the Quarter Ended Sept 30, 2010	FIRE	MARINE	MISCELLANEOUS										(Rs.'000) Up to the Quarter Ended Sept 30, 2010	
			Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Others	Total	Grand Total	
			Commission Paid - Direct	23,369	2,657	16,401	-	320	3,138	12,035	420	2,932	-	23,073
Add: Reinsurance accepted	-	-	-	1,050	-	-	-	-	-	-	-	1,050	1,050	
Less : Reinsurance ceded	18,704	4,569	14,056	(65)	75	1,251	1,445	72	3,178	-	6,940	26,952	50,225	
Net Commission	4,665	(1,912)	2,345	1,115	245	1,887	10,590	348	(246)	-	16,133	32,417	35,170	
Break up of Gross Commission														
Agents	898	328	5,324	-	180	177	296	11	489	-	374	6,851	8,077	
Brokers	4,431	2,092	1,383	-	67	813	1,158	409	1,177	-	347	5,354	11,877	
Corporate Agents	17,907	237	9,654	-	73	1,830	10,581	-	1,263	-	22,092	45,493	63,637	
Referral	133	-	40	-	-	318	-	-	3	-	260	621	754	
TOTAL (B)	23,369	2,657	16,401	-	320	3,138	12,035	420	2,932	-	23,073	58,319	84,345	

Note: The profit / commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

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COMMISSION [NET]

(Rs.'000)

For the corresponding quarter of the preceding Year Ended Sept 30, 2009	FIRE	MARINE	MISCELLANEOUS										For the corresponding quarter of the preceding Year Ended Sept 30, 2009
			Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Others	Total	Grand Total
Commission Paid - Direct	8,782	1,358	3,653	-	-	609	3,631	155	756	-	9,827	18,631	28,771
Add: Reinsurance accepted	-	-	12,500	-	-	-	-	-	-	-	-	12,500	12,500
Less : Reinsurance ceded	6,890	1,361	3,621	-	-	403	201	43	1,763	-	2,504	8,535	16,786
Net Commission	1,892	(3)	12,532	-	-	206	3,430	112	(1,007)	-	7,323	22,596	24,485
Break up of Gross Commission													
Agents	7,541	129	3,657	-	-	949	1,862	100	269	-	10,189	17,026	24,696
Brokers	922	1,234	374	-	-	118	1,811	60	343	-	57	2,763	4,919
Corporate Agents	319	(5)	(378)	-	-	(458)	(42)	(5)	144	-	(419)	(1,158)	(844)
Referral	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL (B)	8,782	1,358	3,653	-	-	609	3,631	155	756	-	9,827	18,631	28,771

* Motor OD Premium includes Motor TP

(Rs.'000)

Up to the Quarter of the preceding Year Ended Sept 30, 2009	FIRE	MARINE	MISCELLANEOUS										Up to the Quarter of the preceding Year Ended Sept 30, 2009
			Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Others	Total	Grand Total
Commission Paid - Direct	17,247	1,910	7,087	-	-	10,357	9,702	297	3,023	-	18,456	48,922	68,079
Add: Reinsurance accepted	-	-	12,500	-	-	-	-	-	-	-	-	12,500	12,500
Less : Reinsurance ceded	14,406	2,883	5,566	-	-	2,847	1,520	94	2,766	-	5,189	17,982	35,271
Net Commission	2,841	(973)	14,021	-	-	7,510	8,182	203	257	-	13,267	43,440	45,308
Break up of Gross Commission													
Agents	14,476	245	6,061	-	-	9,768	6,462	132	1,683	-	17,597	41,703	56,424
Brokers	1,792	1,664	740	-	-	587	3,225	148	1,154	-	153	6,007	9,463
Corporate Agents	979	1	286	-	-	2	15	17	186	-	706	1,212	2,192
Referral	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL (B)	17,247	1,910	7,087	-	-	10,357	9,702	297	3,023	-	18,456	48,922	68,079

* Motor OD Premium includes Motor TP