

FORM NL-6-COMMISSION SCHEDULE

COMMISSION [NET]

(Rs.'000)

For the Quarter Ended Dec 31, 2010	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS										For the Quarter Ended Dec 31, 2010
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineerin g	Aviation	Others	Total	Grand Total
Commission Paid - Direct	13,453	1,732	-	9,285	-	395	730	6,078	275	677	-	12,867	30,307	45,492
Add: Commission on Reinsurance accepted	-	-	-	-	525	-	-	-	-	-	-	-	525	525
Less : Commission on Reinsurance ceded	11,273	1,286	-	2,957	16	108	(516)	15	278	913	-	4,360	8,131	20,690
<b>Net Commission</b>	<b>2,180</b>	<b>446</b>	<b>-</b>	<b>6,328</b>	<b>509</b>	<b>287</b>	<b>1,246</b>	<b>6,063</b>	<b>(3)</b>	<b>(236)</b>	<b>-</b>	<b>8,507</b>	<b>22,701</b>	<b>25,327</b>
<b>Break up of Gross Commission</b>														
Agents	389	277	-	1,570	-	177	(4)	179	8	285	-	985	3,200	3,866
Brokers	3,176	1,362	-	941	-	200	15	944	210	173	-	185	2,668	7,206
Corporate Agents	9,865	93	-	6,712	-	18	376	4,955	57	216	-	11,658	23,992	33,950
Referral	23	-	-	62	-	-	343	-	-	3	-	39	447	470
<b>TOTAL (B)</b>	<b>13,453</b>	<b>1,732</b>	<b>-</b>	<b>9,285</b>	<b>-</b>	<b>395</b>	<b>730</b>	<b>6,078</b>	<b>275</b>	<b>677</b>	<b>-</b>	<b>12,867</b>	<b>30,307</b>	<b>45,492</b>

(Rs.'000)

Up to the Quarter Ended Dec 31, 2010	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS										Up to the Quarter Ended Dec 31, 2010
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineerin g	Aviation	Others	Total	Grand Total
Commission Paid - Direct	36,822	4,389	-	25,686	-	715	3,869	18,114	696	3,608	-	35,940	88,628	129,839
Add: Reinsurance accepted	-	-	-	-	1,575	-	-	-	-	-	-	-	1,575	1,575
Less : Reinsurance ceded	29,977	5,855	-	17,013	(49)	182	735	1,459	350	4,091	-	11,300	35,081	70,913
<b>Net Commission</b>	<b>6,845</b>	<b>(1,466)</b>	<b>-</b>	<b>8,673</b>	<b>1,624</b>	<b>533</b>	<b>3,134</b>	<b>16,655</b>	<b>346</b>	<b>(483)</b>	<b>-</b>	<b>24,640</b>	<b>55,122</b>	<b>60,501</b>
<b>Break up of Gross Commission</b>														
Agents	1,287	605	-	6,893	-	357	175	476	21	774	-	1,358	10,054	11,946
Brokers	7,607	3,454	-	2,324	-	266	828	2,102	618	1,350	-	533	8,021	19,082
Corporate Agents	27,772	330	-	16,366	-	92	2,205	15,536	57	1,478	-	33,750	69,484	97,586
Referral	156	-	-	103	-	-	661	-	-	6	-	299	1,069	1,225
<b>TOTAL (B)</b>	<b>36,822</b>	<b>4,389</b>	<b>-</b>	<b>25,686</b>	<b>-</b>	<b>715</b>	<b>3,869</b>	<b>18,114</b>	<b>696</b>	<b>3,608</b>	<b>-</b>	<b>35,940</b>	<b>88,628</b>	<b>129,839</b>

Note: The profit / commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

FORM NL-6-COMMISSION SCHEDULE

COMMISSION [NET]

(Rs.'000)

For the corresponding quarter of the preceding Year Ended Dec 31, 2009	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS										For the corresponding quarter of the preceding Year Ended Dec 31, 2009
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Others	Total	Grand Total
Commission Paid - Direct	8,056	1,001	-	4,555	-	-	242	6,579	(58)	(453)	-	10,544	21,409	30,466
Add: Reinsurance accepted	-	-	-	-	6,250	-	-	-	-	-	-	-	6,250	6,250
Less : Reinsurance ceded	8,656	2,199	-	3,651	3,502	-	2,102	902	79	(452)	-	3,215	12,999	23,854
<b>Net Commission</b>	<b>(600)</b>	<b>(1,198)</b>	<b>-</b>	<b>904</b>	<b>2,748</b>	<b>-</b>	<b>(1,860)</b>	<b>5,677</b>	<b>(137)</b>	<b>(1)</b>	<b>-</b>	<b>7,329</b>	<b>14,660</b>	<b>12,862</b>
<b>Break up of Gross Commission</b>														
Agents	(14,292)	(120)	-	(5,188)	-	-	(9,494)	(6,149)	(79)	(1,371)	-	(18,097)	(40,378)	(54,790)
Brokers	(143)	890	-	478	-	-	(15)	74	(55)	(87)	-	208	603	1,350
Corporate Agents	22,491	231	-	9,265	-	-	9,751	12,654	76	1,005	-	28,433	61,184	83,906
Referral	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>TOTAL (B)</b>	<b>8,056</b>	<b>1,001</b>	<b>-</b>	<b>4,555</b>	<b>-</b>	<b>-</b>	<b>242</b>	<b>6,579</b>	<b>(58)</b>	<b>(453)</b>	<b>-</b>	<b>10,544</b>	<b>21,409</b>	<b>30,466</b>

(Rs.'000)

Up to the Quarter of the preceding Year Ended Dec 31, 2009	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS										Up to the Quarter of the preceding Year Ended Dec 31, 2009
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Others	Total	Grand Total
Commission Paid - Direct	25,304	2,910	-	11,642	-	-	10,598	16,281	240	2,570	-	29,000	70,331	98,545
Add: Reinsurance accepted	-	-	-	-	18,750	-	-	-	-	-	-	-	18,750	18,750
Less : Reinsurance ceded	23,062	5,082	-	6,117	6,602	-	4,949	2,422	174	2,314	-	8,404	30,982	59,126
<b>Net Commission</b>	<b>2,242</b>	<b>(2,172)</b>	<b>-</b>	<b>5,525</b>	<b>12,148</b>	<b>-</b>	<b>5,649</b>	<b>13,859</b>	<b>66</b>	<b>256</b>	<b>-</b>	<b>20,596</b>	<b>58,099</b>	<b>58,169</b>
<b>Break up of Gross Commission</b>														
Agents	185	125	-	874	-	-	273	313	53	312	-	(501)	1,324	1,634
Brokers	1,649	2,554	-	1,218	-	-	572	3,299	93	1,067	-	361	6,610	10,813
Corporate Agents	23,470	231	-	9,550	-	-	9,753	12,669	94	1,191	-	29,140	62,397	86,098
Referral	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>TOTAL (B)</b>	<b>25,304</b>	<b>2,910</b>	<b>-</b>	<b>11,642</b>	<b>-</b>	<b>-</b>	<b>10,598</b>	<b>16,281</b>	<b>240</b>	<b>2,570</b>	<b>-</b>	<b>29,000</b>	<b>70,331</b>	<b>98,545</b>

Note: The profit / commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.