

FORM NL-6-COMMISSION SCHEDULE

COMMISSION [NET]

(₹ '000)

For The Quarter Ended DEC 31, 2011	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS										For The Quarter Ended DEC 31, 2011
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Others	Total	
Commission Paid - Direct	13,331	2,182	-	13,867	-	469	752	8,475	134	1,275	-	14,730	39,702	55,215
Add: Commission on Reinsurance accepted	-	-	-	-	2,627	-	-	-	-	-	-	-	2,627	2,627
Less : Commission on Reinsurance ceded	17,098	3,981	-	10,251	-	162	204	1,209	160	1,678	-	7,136	20,800	41,879
Net Commission	(3,767)	(1,799)	-	3,616	2,627	307	548	7,266	(26)	(403)	-	7,594	21,529	15,963
Break up of Gross Commission														
Agents	365	185	-	4,295	-	81	300	620	40	199	-	1,032	6,567	7,117
Brokers	994	1,849	-	1,936	-	350	156	1,203	74	549	-	685	4,953	7,796
Corporate Agents	11,949	148	-	7,627	-	38	220	6,652	20	523	-	12,927	28,007	40,104
Referral	23	-	-	9	-	-	76	-	-	4	-	86	175	198
TOTAL (B)	13,331	2,182	-	13,867	-	469	752	8,475	134	1,275	-	14,730	39,702	55,215

(₹ '000)

Up To The Quarter Ended DEC 31, 2011	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS										Up To The Quarter Ended DEC 31, 2011
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Others	Total	
Commission Paid - Direct	45,821	7,043	-	32,793	-	1,074	4,920	27,911	856	5,008	-	43,920	116,482	169,346
Add: Reinsurance accepted	-	-	-	-	4,079	-	-	-	-	-	-	-	4,079	4,079
Less : Reinsurance ceded	56,907	13,422	-	24,105	-	376	1,363	3,447	458	6,726	-	18,048	54,523	124,852
Net Commission	(11,086)	(6,379)	-	8,688	4,079	698	3,557	24,464	398	(1,718)	-	25,872	66,038	48,573
Break up of Gross Commission														
Agents	2,375	872	-	8,292	-	297	519	1,858	320	798	-	2,071	14,155	17,402
Brokers	4,547	5,588	-	2,935	-	616	941	3,652	459	2,171	-	1,273	12,047	22,182
Corporate Agents	38,672	583	-	21,507	-	161	2,885	22,401	77	2,030	-	40,007	89,068	128,323
Referral	227	-	-	59	-	-	575	-	-	9	-	569	1,212	1,439
TOTAL (B)	45,821	7,043	-	32,793	-	1,074	4,920	27,911	856	5,008	-	43,920	116,482	169,346

Note: The profit / commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded

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For the corresponding quarter of the preceding period Ended DEC 31, 2010	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS										For the corresponding quarter of the preceding period Ended DEC 31, 2010
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Others	Total	
Commission Paid - Direct	13,453	1,732	-	9,285	-	395	730	6,078	275	677	-	12,867	30,307	45,492
Add: Reinsurance accepted	-	-	-	-	525	-	-	-	-	-	-	-	525	525
Less : Reinsurance ceded	11,273	1,286	-	2,957	16	108	(516)	15	278	913	-	4,360	8,131	20,690
Net Commission	2,180	446	-	6,328	509	287	1,246	6,063	(3)	(236)	-	8,507	22,701	25,327
Break up of Gross Commission														
Agents	389	277	-	1,570	-	177	(4)	179	8	285	-	985	3,200	3,866
Brokers	3,176	1,362	-	941	-	200	15	944	210	173	-	185	2,668	7,206
Corporate Agents	9,865	93	-	6,712	-	18	376	4,955	57	216	-	11,658	23,992	33,950
Referral	23	-	-	62	-	-	343	-	-	3	-	39	447	470
TOTAL (B)	13,453	1,732	-	9,285	-	395	730	6,078	275	677	-	12,867	30,307	45,492

(₹ '000)

Up to the Quarter of the preceding period Ended DEC 31, 2010	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS										Up to the Quarter of the preceding period Ended DEC 31, 2010
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Others	Total	
Commission Paid - Direct	36,822	4,389	-	25,686	-	715	3,869	18,114	696	3,608	-	35,940	88,628	129,839
Add: Reinsurance accepted	-	-	-	-	1,575	-	-	-	-	-	-	-	1,575	1,575
Less : Reinsurance ceded	29,977	5,855	-	17,013	(49)	182	735	1,459	350	4,091	-	11,300	35,081	70,913
Net Commission	6,845	(1,466)	-	8,673	1,624	533	3,134	16,655	346	(483)	-	24,640	55,122	60,501
Break up of Gross Commission														
Agents	1,287	605	-	6,893	-	357	175	476	21	774	-	1,358	10,054	11,946
Brokers	7,607	3,454	-	2,324	-	266	828	2,102	618	1,350	-	533	8,021	19,082
Corporate Agents	27,772	330	-	16,366	-	92	2,205	15,536	57	1,478	-	33,750	69,484	97,586
Referral	156	-	-	103	-	-	661	-	-	6	-	299	1,069	1,225
TOTAL (B)	36,822	4,389	-	25,686	-	715	3,869	18,114	696	3,608	-	35,940	88,628	129,839

Note: The profit / commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded