FORM NL-5-CLAIMS SCHEDULE

CLAIMS INCURRED [NET]

(₹ ′000)

| For The Quarter Ended JUNE 30, 2012 | FIRE | MARINE CARGO | MARINE HULL | | | | | MISCELLA | NEOUS | | | | | | For The Quarter Ended JUNE 30, 2012 |
|--|---------|-----------------|----------------|----------|-----------|---------------------------|----------------------|----------|-----------|-------------|--------------|-----------------|--------|-----------|--|
| | | CARGO | HOLL | Motor OD | Motor TP | Workmen's Compensation | Personal Accident | | Liability | Engineering | Aviatio n | Trade Credit | Others | Total | Grand Total |
| Direct claims | 50,202 | 21,225 | - | 143,098 | 32,562 | 250 | 4,986 | 65,848 | - | 3,373 | - | - | 23,458 | 273,575 | 345,002 |
| Add Claims Outstanding at the end of the year * | 178,447 | 14,307 | - | 291,889 | 1,478,066 | 7,575 | 20,268 | 111,889 | 1,874 | 28,185 | - | - | 98,681 | 2,038,427 | 2,231,181 |
| Less Claims Outstanding at the beginning of the year * | 145,434 | 15,660 | - | 220,331 | 1,412,772 | 7,084 | 17,393 | 91,324 | 1,736 | 26,955 | - | - | 79,028 | 1,856,623 | 2,017,717 |
| Gross Incurred Claims | 83,215 | 19,872 | | 214,656 | 97,856 | 741 | 7,861 | 86,413 | 138 | 4,603 | - | - | 43,111 | 455,379 | 558,466 |
| Add :Re-insurance accepted to direct claims | 370 | - | - | - | 16,478 | - | | - | - | 19 | - | - | - | 16,497 | 16,867 |
| Less :Re-insurance Ceded to claims paid | 33,762 | 16,323 | - | 14,310 | 22,293 | 23 | 1,389 | 6,585 | - | 1,969 | - | - | 3,016 | 49,585 | 99,670 |
| Total Claims Incurred | 49,823 | 3,549 | - | 200,346 | 92,041 | 718 | 6,472 | 79,828 | 138 | 2,653 | - | - | 40,095 | 422,291 | 475,663 |

* In accordance with the Format Claim outstanding is furnished on Net basis

(₹ ′000)

| Up To The Quarter Ended JUNE 30, 2012 | FIRE | MARINE | MARINE | | MISCELLANEOUS | | | | | | | | | Up To The Quarter Ended JUNE 30, 2012 | |
|--|---------|--------|--------|----------|---------------|---------------------------|----------------------|---------|-----------|-------------|--------------|-----------------|--------|---|-------------|
| | | CARGO | HULL | Motor OD | Motor TP | Workmen's Compensation | Personal Accident | | Liability | Engineering | Aviatio n | Trade Credit | Others | Total | Grand Total |
| Direct claims | 50,202 | 21,225 | - | 143,098 | 32,562 | 250 | 4,986 | 65,848 | - | 3,373 | - | - | 23,458 | 273,575 | 345,002 |
| Add Claims Outstanding at the end of the year * | 178,447 | 14,307 | - | 291,889 | 1,478,066 | 7,575 | 20,268 | 111,889 | 1,874 | 28,185 | - | - | 98,681 | 2,038,427 | 2,231,181 |
| Less Claims Outstanding at the beginning of the year * | 145,434 | 15,660 | - | 220,331 | 1,412,772 | 7,084 | 17,393 | 91,324 | 1,736 | 26,955 | - | _ | 79,028 | 1,856,623 | 2,017,717 |
| Gross Incurred Claims | 83,215 | 19,872 | - | 214,656 | 97,856 | 741 | 7,861 | 86,413 | 138 | 4,603 | - | | 43,111 | 455,379 | 558,466 |
| Add :Re-insurance accepted to direct claims | 370 | - | - | - | 16,478 | - | - | - | - | 19 | - | - | - | 16,497 | 16,867 |
| Less :Re-insurance Ceded to claims paid | 33,762 | 16,323 | - | 14,310 | 22,293 | 23 | 1,389 | 6,585 | - | 1,969 | - | - | 3,016 | 49,585 | 99,670 |
| Total Claims Incurred | 49,823 | 3,549 | - | 200,346 | 92,041 | 718 | 6,472 | 79,828 | 138 | 2,653 | - | - | 40,095 | 422,291 | 475,663 |

* In accordance with the Format Claim outstanding is furnished on Net basis

FORM NL-5-CLAIMS SCHEDULE

CLAIMS INCURRED [NET]

(₹ '000)

| For the corresponding quarter of the preceeding Period Ended JUNE 30, 2011 | FIRE | MARINE CARGO | MARINE HULL | MISCELLANEOUS | | | | | | | | | | | For the corresponding quarter of the preceeding Period Ended JUNE 30, 2011 |
|--|---------|-----------------|----------------|---------------|----------|---------------------------|----------------------|---------------------|-----------|-------------|--------------|-----------------|--------|-----------|---|
| | | | | Motor OD | Motor TP | Workmen's Compensation | Personal Accident | Health Insurance | Liability | Engineering | Aviatio n | Trade Credit | Others | Total | Grand Total |
| Direct claims | 24,252 | 15,920 | - | 135,695 | 7,602 | 426 | 5,345 | 60,743 | - | 1,891 | - | - | 14,302 | 226,004 | 266,176 |
| Add Claims Outstanding at the end of the year * | 134,771 | 10,213 | - | 342,209 | 525,755 | 1,400 | 25,070 | 91,969 | 148 | 13,704 | - | - | 71,715 | 1,071,970 | 1,216,954 |
| Less Claims Outstanding at the beginning of the year * | 108,054 | 11,779 | - | 258,979 | 436,323 | 1,643 | 11,224 | 79,522 | 18 | 11,987 | - | - | 57,765 | 857,461 | 977,294 |
| Gross Incurred Claims | 50,969 | 14,354 | | 218,925 | 97,034 | 183 | 19,191 | 73,190 | 130 | 3,608 | | | 28,252 | 440,513 | 505,836 |
| Add :Re-insurance accepted to direct claims | 629 | - | - | - | - | - | - | - | - | - | - | - | - | - | 629 |
| Less :Re-insurance Ceded to claims paid | 4,424 | 11,192 | - | 13,857 | 4,442 | 43 | 1,950 | 6,074 | - | 189 | - | - | 1,682 | 28,237 | 43,853 |
| Total Claims Incurred | 47,174 | 3,162 | - | 205,068 | 92,592 | 140 | 17,241 | 67,116 | 130 | 3,419 | - | - | 26,570 | 412,276 | 462,612 |

^{*} In accordance with the Format Claim outstanding is furnished on Net basis

(₹ ′000)

| | | | | | | | | | | | | | | | Up to the Quarter of |
|--|---------|--------|--------|----------|----------|---------------------------|----------------------|---------------------|-----------|-------------|--------------|-----------------|--------|-----------|---|
| Up to the Quarter of the prceeding Period Ended JUNE 30, 2011 | FIRE | MARINE | MARINE | | | | | MISCELLA | NEOUS | | | | | | the prceeding Period ended JUNE 30, 2011 |
| | | CARGO | HULL | Motor OD | Motor TP | Workmen's Compensation | Personal Accident | Health Insurance | Liability | Engineering | Aviatio n | Trade Credit | Others | Total | Grand Total |
| Direct claims | 24,252 | 15,920 | | 135,695 | 7,602 | 426 | 5,345 | 60,743 | - | 1,891 | - | - | 14,302 | 226,004 | 266,176 |
| Add Claims Outstanding at the end of the year * | 134,771 | 10,213 | - | 342,209 | 525,755 | 1,400 | 25,070 | 91,969 | 148 | 13,704 | - | - | 71,715 | 1,071,970 | 1,216,954 |
| Less Claims Outstanding at the beginning of the year * | 108,054 | 11,779 | - | 258,979 | 436,323 | 1,643 | 11,224 | 79,522 | 18 | 11,987 | - | - | 57,765 | 857,461 | 977,294 |
| Gross Incurred Claims | 50,969 | 14,354 | - | 218,925 | 97,034 | 183 | 19,191 | 73,190 | 130 | 3,608 | - | | 28,252 | 440,513 | 505,836 |
| Add :Re-insurance accepted to direct claims | 629 | - | - | - | - | - | - | - | - | - | - | - | - | - | 629 |
| Less :Re-insurance Ceded to claims paid | 4,424 | 11,192 | - | 13,857 | 4,442 | 43 | 1,950 | 6,074 | - | 189 | - | - | 1,682 | 28,237 | 43,853 |
| Total Claims Incurred | 47,174 | 3,162 | | 205,068 | 92,592 | 140 | 17,241 | 67,116 | 130 | 3,419 | - | - | 26,570 | 412,276 | 462,612 |

^{*} In accordance with the Format Claim outstanding is furnished on Net basis

a) Incurred But Not Reported (IBNR), Incurred but not enough reported [IBNER] claims should be included in the amount for
 b) Claims includes specific claims settlement cost but not expenses of management

c) The surveyor fees, legal and other expenses shall also form part of claims cost.
d) Claims cost should be adjusted for estimated salvage value if there is a sufficient certainty of its realisation.