

FORM NL-6-COMMISSION SCHEDULE

COMMISSION [NET]

(₹ '000)

For The Quarter Ended JUNE 30, 2012	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS											For The Quarter Ended JUNE 30, 2012	
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Trade Credit	Others	Total	Grand Total	
Commission Paid - Direct	23,368	4,134	-	22,054	-	569	1,811	11,737	853	3,518	-	55	20,815	61,412	88,914	
Add: Commission on Reinsurance accepted	109	-	-	-	-	-	-	-	-	21	-	-	-	21	130	
Less : Commission on Reinsurance ceded	21,154	5,848	-	4,430	-	107	939	1,907	221	4,269	-	122	11,573	23,568	50,570	
Net Commission	2,323	(1,714)	-	17,624	-	462	872	9,830	632	(730)	-	(67)	9,242	37,865	38,474	
Break up of Gross Commission																
Agents	2,324	1,268	-	12,386	-	424	68	812	302	724	-	-	1,449	16,165	19,757	
Brokers	3,811	2,586	-	2,019	-	126	259	963	449	1,424	-	55	559	5,854	12,251	
Corporate Agents	17,113	280	-	7,637	-	19	1,482	9,959	102	1,369	-	-	18,610	39,178	56,571	
Referral	120	-	-	12	-	-	2	3	-	1	-	-	197	215	335	
TOTAL (B)	23,368	4,134	-	22,054	-	569	1,811	11,737	853	3,518	-	55	20,815	61,412	88,914	

(₹ '000)

Up To The Quarter Ended JUNE 30, 2012	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS											Up To The Quarter Ended JUNE 30, 2012	
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Trade Credit	Others	Total	Grand Total	
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TOTAL (B)	23,368	4,134	-	22,054	-	569	1,811	11,737	853	3,518	-	55	20,815	61,412	88,914	

Note: The profit / commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded

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(₹ '000)

For the corresponding quarter of the preceding Period Ended JUNE 30, 2011	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS										For the corresponding quarter of the preceding Period Ended JUNE 30, 2011	
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Trade Credit	Others	Total	Grand Total
Commission Paid - Direct	16,910	2,961	-	7,895	-	211	2,812	12,909	604	2,508	-	-	12,299	39,238	59,109
Add: Reinsurance accepted	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Less : Reinsurance ceded	19,853	5,334	-	4,625	-	51	507	1,356	268	3,239	-	-	4,547	14,593	39,780
Net Commission	(2,943)	(2,373)	-	3,270	-	160	2,305	11,553	336	(731)	-	-	7,752	24,645	19,329
Break up of Gross Commission															
Agents	1,511	491	-	1,453	-	92	44	1,023	212	298	-	-	448	3,571	5,573
Brokers	2,086	2,280	-	503	-	98	461	1,304	373	1,096	-	-	166	4,001	8,367
Corporate Agents	13,199	190	-	5,906	-	21	2,090	10,582	19	1,111	-	-	11,336	31,064	44,454
Referral	114	-	-	33	-	-	217	-	-	3	-	-	349	602	716
TOTAL (B)	16,910	2,961	-	7,895	-	211	2,812	12,909	604	2,508	-	-	12,299	39,238	59,109

(₹ '000)

Up to the Quarter of the preceding Period Ended JUNE 30, 2011	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS										Up to the Quarter of the preceding Period Ended JUNE 30, 2011	
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