

FORM NL-6-COMMISSION SCHEDULE

COMMISSION [NET]

(₹ '000)

For The Quarter Ended SEPT 30, 2012	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS											For The Quarter Ended SEPT 30, 2012	
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Trade Credit	Others	Total	Grand Total	
Commission Paid - Direct	16,653	3,194	-	27,446	-	502	1,650	9,898	264	2,228	-	135	18,226	60,349	80,196	
Add: Commission on Reinsurance accepted	1,330	-	-	-	-	-	-	-	-	255	-	-	-	255	1,585	
Less : Commission on Reinsurance ceded	5,171	5,429	-	5,433	-	94	261	1,062	70	2,817	-	279	4,285	14,301	24,901	
<b>Net Commission</b>	<b>12,812</b>	<b>(2,235)</b>	<b>-</b>	<b>22,013</b>	<b>-</b>	<b>408</b>	<b>1,389</b>	<b>8,836</b>	<b>194</b>	<b>(334)</b>	<b>-</b>	<b>(144)</b>	<b>13,941</b>	<b>46,303</b>	<b>56,880</b>	
<b>Break up of Gross Commission</b>																
Agents	1,028	540	-	15,519	-	346	292	632	155	749	-	135	1,024	18,852	20,420	
Brokers	(211)	2,333	-	2,749	-	91	268	1,049	85	1,023	-	-	347	5,612	7,734	
Corporate Agents	15,774	321	-	9,154	-	65	702	8,217	24	452	-	-	16,772	35,386	51,481	
Referral	62	-	-	24	-	-	388	-	-	4	-	-	83	499	561	
<b>TOTAL (B)</b>	<b>16,653</b>	<b>3,194</b>	<b>-</b>	<b>27,446</b>	<b>-</b>	<b>502</b>	<b>1,650</b>	<b>9,898</b>	<b>264</b>	<b>2,228</b>	<b>-</b>	<b>135</b>	<b>18,226</b>	<b>60,349</b>	<b>80,196</b>	

(₹ '000)

Up To The Quarter Ended SEPT 30, 2012	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS											Up To The Quarter Ended SEPT 30, 2012	
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Trade Credit	Others	Total	Grand Total	
Commission Paid - Direct	40,021	7,328	-	49,500	-	1,071	3,461	21,635	1,117	5,746	-	190	39,042	121,762	169,111	
Add: Reinsurance accepted	1,439	-	-	-	-	-	-	-	-	275	-	-	-	275	1,714	
Less : Reinsurance ceded	26,326	11,277	-	9,864	-	201	1,200	2,969	292	7,086	-	401	15,857	37,870	75,473	
<b>Net Commission</b>	<b>15,134</b>	<b>(3,949)</b>	<b>-</b>	<b>39,636</b>	<b>-</b>	<b>870</b>	<b>2,261</b>	<b>18,666</b>	<b>825</b>	<b>(1,065)</b>	<b>-</b>	<b>(211)</b>	<b>23,185</b>	<b>84,167</b>	<b>95,352</b>	
<b>Break up of Gross Commission</b>																
Agents	3,353	1,807	-	27,905	-	770	360	1,444	457	1,473	-	135	2,473	35,017	40,177	
Brokers	3,600	4,919	-	4,768	-	217	527	2,012	534	2,447	-	55	906	11,466	19,985	
Corporate Agents	32,887	602	-	16,791	-	84	2,184	18,176	126	1,821	-	-	35,382	74,564	108,053	
Referral	181	-	-	36	-	-	390	3	-	5	-	-	281	715	896	
<b>TOTAL (B)</b>	<b>40,021</b>	<b>7,328</b>	<b>-</b>	<b>49,500</b>	<b>-</b>	<b>1,071</b>	<b>3,461</b>	<b>21,635</b>	<b>1,117</b>	<b>5,746</b>	<b>-</b>	<b>190</b>	<b>39,042</b>	<b>121,762</b>	<b>169,111</b>	

Note: The profit / commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded

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(₹ '000)

For the corresponding quarter of the preceeding Period Ended SEPT 30, 2011	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS											For the corresponding quarter of the preceeding Period Ended SEPT 30, 2011	
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Trade Credit	Others	Total	Grand Total	
Commission Paid - Direct	15,580	1,900	-	11,031	-	394	1,356	6,528	118	1,225	-	104	16,790	37,546	55,026	
Add: Reinsurance accepted	184	-	-	-	(721)	-	-	-	-	47	-	-	-	(674)	(490)	
Less : Reinsurance ceded	19,956	4,107	-	9,230	-	163	652	882	30	1,809	-	201	6,164	19,131	43,194	
<b>Net Commission</b>	<b>(4,192)</b>	<b>(2,207)</b>	<b>-</b>	<b>1,801</b>	<b>(721)</b>	<b>231</b>	<b>704</b>	<b>5,646</b>	<b>88</b>	<b>(537)</b>	<b>-</b>	<b>(97)</b>	<b>10,626</b>	<b>17,741</b>	<b>11,342</b>	
<b>Break up of Gross Commission</b>																
Agents	500	196	-	2,543	-	123	177	217	68	300	-	-	595	4,023	4,719	
Brokers	1,467	1,459	-	496	-	168	323	1,144	12	526	-	104	317	3,090	6,016	
Corporate Agents	13,524	245	-	7,974	-	103	575	5,167	38	396	-	-	15,744	29,997	43,766	
Referral	89	-	-	18	-	-	281	-	-	3	-	-	134	436	525	
<b>TOTAL (B)</b>	<b>15,580</b>	<b>1,900</b>	<b>-</b>	<b>11,031</b>	<b>-</b>	<b>394</b>	<b>1,356</b>	<b>6,528</b>	<b>118</b>	<b>1,225</b>	<b>-</b>	<b>104</b>	<b>16,790</b>	<b>37,546</b>	<b>55,026</b>	

(₹ '000)

Up to the Quarter of the preceeding Period Ended SEPT 30, 2011	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS											Up to the Quarter of the preceeding Period Ended SEPT 30, 2011	
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Trade Credit	Others	Total	Grand Total	
Commission Paid - Direct	32,490	4,861	-	18,926	-	605	4,169	19,437	722	3,732	-	104	29,088	76,783	114,134	
Add: Reinsurance accepted	184	-	-	-	-	-	-	-	-	47	-	-	-	47	231	
Less : Reinsurance ceded	39,809	9,441	-	13,855	-	214	1,159	2,237	298	5,048	-	201	10,711	33,723	82,973	
<b>Net Commission</b>	<b>(7,135)</b>	<b>(4,580)</b>	<b>-</b>	<b>5,071</b>	<b>-</b>	<b>391</b>	<b>3,010</b>	<b>17,200</b>	<b>424</b>	<b>(1,269)</b>	<b>-</b>	<b>(97)</b>	<b>18,377</b>	<b>43,107</b>	<b>31,392</b>	
<b>Break up of Gross Commission</b>																
Agents	2,011	688	-	3,997	-	215	221	1,239	279	598	-	-	1,042	7,591	10,290	
Brokers	3,553	3,739	-	999	-	266	784	2,449	385	1,622	-	104	483	7,092	14,384	
Corporate Agents	26,723	434	-	13,880	-	124	2,665	15,749	58	1,507	-	-	27,080	61,063	88,220	
Referral	203	-	-	50	-	-	499	-	-	5	-	-	483	1,037	1,240	
<b>TOTAL (B)</b>	<b>32,490</b>	<b>4,861</b>	<b>-</b>	<b>18,926</b>	<b>-</b>	<b>605</b>	<b>4,169</b>	<b>19,437</b>	<b>722</b>	<b>3,732</b>	<b>-</b>	<b>104</b>	<b>29,088</b>	<b>76,783</b>	<b>114,134</b>	

Note: The profit / commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded