

FORM NL-6-COMMISSION SCHEDULE

COMMISSION [NET]

(₹ '000)

For The Quarter Ended DEC 31, 2012	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS											For The Quarter Ended DEC 31, 2012	
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Trade Credit	Others	Total	Grand Total	
Commission Paid - Direct	18,225	3,599	-	32,759	-	445	927	13,778	415	1,958	-	109	17,271	67,662	89,486	
Add: Commission on Reinsurance accepted	778	-	-	-	-	-	-	-	-	183	-	-	-	183	961	
Less : Commission on Reinsurance ceded	12,759	4,717	-	5,977	-	71	239	1,241	250	2,800	-	178	5,571	16,327	33,803	
Net Commission	6,244	(1,118)	-	26,782	-	374	688	12,537	165	(659)	-	(69)	11,700	51,518	56,644	
Break up of Gross Commission																
Agents	1,021	764	-	19,699	-	199	289	1,470	181	633	-	-	1,206	23,677	25,462	
Brokers	3,159	2,460	-	3,446	-	154	129	1,803	214	902	-	109	737	7,494	13,113	
Corporate Agents	14,017	375	-	9,603	-	92	350	9,770	20	418	-	-	15,205	35,458	49,850	
Referral	28	-	-	11	-	-	159	735	-	5	-	-	123	1,033	1,061	
TOTAL (B)	18,225	3,599	-	32,759	-	445	927	13,778	415	1,958	-	109	17,271	67,662	89,486	

(₹ '000)

Up To The Quarter Ended DEC 31, 2012	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS											Up To The Quarter Ended DEC 31, 2012	
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Trade Credit	Others	Total	Grand Total	
Commission Paid - Direct	58,246	10,926	-	82,259	-	1,516	4,388	35,413	1,532	7,704	-	299	56,312	189,423	258,595	
Add: Reinsurance accepted	2,217	-	-	-	-	-	-	-	-	459	-	-	-	459	2,676	
Less : Reinsurance ceded	39,085	15,994	-	15,841	-	272	1,439	4,210	541	9,887	-	579	21,429	54,198	109,277	
Net Commission	21,378	(5,068)	-	66,418	-	1,244	2,949	31,203	991	(1,724)	-	(280)	34,883	135,684	151,994	
Break up of Gross Commission																
Agents	4,373	2,571	-	47,605	-	969	649	2,913	638	2,106	-	135	3,677	58,692	65,636	
Brokers	6,759	7,378	-	8,214	-	371	656	3,815	748	3,349	-	164	1,643	18,960	33,097	
Corporate Agents	46,904	977	-	26,394	-	176	2,534	27,947	146	2,239	-	-	50,588	110,024	157,905	
Referral	210	-	-	46	-	-	549	738	-	10	-	-	404	1,747	1,957	
TOTAL (B)	58,246	10,926	-	82,259	-	1,516	4,388	35,413	1,532	7,704	-	299	56,312	189,423	258,595	

Note: The profit / commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded

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For the corresponding quarter of the preceding Period Ended DEC 31, 2011	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS										For the corresponding quarter of the preceding Period Ended DEC 31, 2011	
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Trade Credit	Others	Total	Grand Total
Commission Paid - Direct	13,331	2,182	-	13,867	-	469	752	8,475	134	1,275	-	78	14,652	39,702	55,215
Add: Reinsurance accepted	85	-	-	-	-	-	-	-	-	16	-	-	-	16	101
Less : Reinsurance ceded	17,098	3,981	-	10,251	-	162	204	1,209	160	1,678	-	68	7,068	20,800	41,879
Net Commission	(3,682)	(1,799)	-	3,616	-	307	548	7,266	(26)	(387)	-	10	7,584	18,918	13,437
Break up of Gross Commission															
Agents	365	185	-	4,295	-	81	300	620	40	199	-	-	1,032	6,567	7,117
Brokers	994	1,849	-	1,936	-	350	156	1,203	74	549	-	78	607	4,953	7,796
Corporate Agents	11,949	148	-	7,627	-	38	220	6,652	20	523	-	-	12,927	28,007	40,104
Referral	23	-	-	9	-	-	76	-	-	4	-	-	86	175	198
TOTAL (B)	13,331	2,182	-	13,867	-	469	752	8,475	134	1,275	-	78	14,652	39,702	55,215

(₹ '000)

Up to the Quarter of the preceding Period Ended DEC 31, 2011	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS										Up to the Quarter of the preceding Period Ended DEC 31, 2011	
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Trade Credit	Others	Total	Grand Total
Commission Paid - Direct	45,821	7,043	-	32,793	-	1,074	4,920	27,911	856	5,008	-	183	43,738	116,483	169,347
Add: Reinsurance accepted	269	-	-	-	-	-	-	-	-	63	-	-	-	63	332
Less : Reinsurance ceded	56,907	13,422	-	24,105	-	376	1,363	3,447	458	6,726	-	270	17,779	54,524	124,853
Net Commission	(10,817)	(6,379)	-	8,688	-	698	3,557	24,464	398	(1,655)	-	(87)	25,959	62,022	44,826
Break up of Gross Commission															
Agents	2,375	872	-	8,292	-	297	519	1,858	320	798	-	-	2,072	14,156	17,403
Brokers	4,547	5,588	-	2,935	-	616	941	3,652	459	2,171	-	183	1,090	12,047	22,182
Corporate Agents	38,672	583	-	21,507	-	161	2,885	22,401	77	2,030	-	-	40,007	89,068	128,323
Referral	227	-	-	59	-	-	575	-	-	9	-	-	569	1,212	1,439
TOTAL (B)	45,821	7,043	-	32,793	-	1,074	4,920	27,911	856	5,008	-	183	43,738	116,483	169,347

Note: The profit / commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded