

FORM NL-6-COMMISSION SCHEDULE

COMMISSION [NET]

(₹ '000)

For The Quarter Ended March 31,2013	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS											For The Quarter Ended March 31,2013	
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Trade Credit	Others	Total	Grand Total	
Commission Paid - Direct	23,002	4,949	-	40,556	-	496	1,138	25,348	261	1,847	-	93	23,724	93,463	121,414	
Add: Commission on Reinsurance accepted	648	-	-	-	-	-	-	-	-	176	-	-	-	176	824	
Less : Commission on Reinsurance ceded	34,632	6,738	-	7,497	-	85	344	2,728	330	6,267	14	129	4,992	22,386	63,756	
Net Commission	(10,982)	(1,789)	-	33,059	-	411	794	22,620	(69)	(4,244)	(14)	(36)	18,732	71,253	58,482	
Break up of Gross Commission																
Agents	1,968	869	-	22,847	-	301	183	1,858	122	520	-	-	1,116	26,947	29,784	
Brokers	2,171	3,663	-	4,186	-	75	228	3,962	93	791	-	93	596	10,024	15,858	
Corporate Agents	18,810	417	-	13,506	-	120	645	19,527	46	526	-	-	21,805	56,175	75,402	
Referral	53	-	-	17	-	-	82	1	-	10	-	-	207	317	370	
TOTAL (B)	23,002	4,949	-	40,556	-	496	1,138	25,348	261	1,847	-	93	23,724	93,463	121,414	

(₹ '000)

Up To The Quarter Ended March 31,2013	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS											Up To The Quarter Ended March 31,2013	
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Trade Credit	Others	Total	Grand Total	
Commission Paid - Direct	81,247	15,876	-	122,815	-	2,011	5,526	60,762	1,793	9,551	-	392	80,035	282,885	380,008	
Add: Reinsurance accepted	2,865	-	-	-	-	-	-	-	-	635	-	-	-	635	3,500	
Less : Reinsurance ceded	73,717	22,732	-	23,338	-	357	1,783	6,938	871	16,154	14	707	26,420	76,582	173,031	
Net Commission	10,395	(6,856)	-	99,477	-	1,654	3,743	53,824	922	(5,968)	(14)	(315)	53,615	206,938	210,477	
Break up of Gross Commission																
Agents	6,341	3,441	-	70,452	-	1,269	832	4,773	761	2,626	-	135	4,793	85,641	95,423	
Brokers	8,929	11,041	-	12,400	-	446	884	7,777	840	4,140	-	257	2,239	28,983	48,953	
Corporate Agents	65,714	1,394	-	39,900	-	296	3,179	47,474	192	2,765	-	-	72,392	166,198	233,306	
Referral	263	-	-	63	-	-	631	738	-	20	-	-	611	2,063	2,326	
TOTAL (B)	81,247	15,876	-	122,815	-	2,011	5,526	60,762	1,793	9,551	-	392	80,035	282,885	380,008	

Note: The profit / commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded

FORM NL-6-COMMISSION SCHEDULE

COMMISSION [NET]

(₹ '000)

For the corresponding quarter of the preceeding Year Ended March 31,2012	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS											For the corresponding quarter of the preceeding Year Ended March 31,2012
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Trade Credit	Others	Total	
Commission Paid - Direct	21,002	2,204	-	24,603	-	370	928	13,361	224	3,260	-	44	21,371	64,161	87,367
Add: Reinsurance accepted	61	-	-	-	-	-	-	-	-	14	-	-	-	14	75
Less : Reinsurance ceded	19,757	3,125	-	7,877	-	195	250	1,349	104	5,995	-	(33)	10,741	26,478	49,360
Net Commission	1,306	(921)	-	16,726	-	175	678	12,012	120	(2,721)	-	77	10,630	37,697	38,082
Break up of Gross Commission															
Agents	956	400	-	10,083	-	199	163	2,089	84	514	-	-	895	14,027	15,383
Brokers	2,852	1,372	-	2,641	-	73	170	1,738	126	2,262	-	44	578	7,632	11,856
Corporate Agents	17,143	432	-	11,861	-	98	501	9,533	14	478	-	-	19,661	42,146	59,721
Referral	51	-	-	18	-	-	94	1	-	6	-	-	237	356	407
TOTAL (B)	21,002	2,204	-	24,603	-	370	928	13,361	224	3,260	-	44	21,371	64,161	87,367

(₹ '000)

Up to the Quarter of the preceeding Year Ended March 31,2012	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS											Up to the Quarter of the preceeding Year Ended March 31,2012
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Trade Credit	Others	Total	
Commission Paid - Direct	66,823	9,247	-	57,396	-	1,443	5,848	41,273	1,080	8,268	-	226	65,108	180,642	256,712
Add: Reinsurance accepted	330	-	-	-	-	-	-	-	-	77	-	-	-	77	407
Less : Reinsurance ceded	76,664	16,547	-	31,982	-	571	1,613	4,795	562	12,721	-	237	28,519	81,000	174,211
Net Commission	(9,511)	(7,300)	-	25,414	-	872	4,235	36,478	518	(4,376)	-	(11)	36,589	99,719	82,908
Break up of Gross Commission															
Agents	3,333	1,272	-	18,374	-	495	683	3,948	405	1,312	-	-	2,966	28,183	32,788
Brokers	7,398	6,960	-	5,576	-	689	1,111	5,390	584	4,433	-	226	1,668	19,677	34,035
Corporate Agents	55,814	1,015	-	33,369	-	259	3,385	31,934	91	2,508	-	-	59,668	131,214	188,043
Referral	278	-	-	77	-	-	669	1	-	15	-	-	806	1,568	1,846
TOTAL (B)	66,823	9,247	-	57,396	-	1,443	5,848	41,273	1,080	8,268	-	226	65,108	180,642	256,712

Note: The profit / commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded