

FORM NL-6-COMMISSION SCHEDULE

COMMISSION [NET]

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For The Quarter Ended March 31, 2014	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS											For The Quarter Ended March 31, 2014	
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Trade Credit	Others	Total	Grand Total	
Commission Paid - Direct	23,770	2,426	-	28,638	-	419	2,654	40,267	109	1,962	(543)	67	26,706	100,279	126,475	
Add: Commission on Reinsurance accepted	553	-	-	-	-	-	-	-	-	182	-	-	-	182	735	
Less : Commission on Reinsurance ceded	37,566	3,790	-	3,748	-	34	507	11,131	11	4,975	-	7	12,992	33,405	74,761	
<b>Net Commission</b>	<b>(13,243)</b>	<b>(1,364)</b>	<b>-</b>	<b>24,890</b>	<b>-</b>	<b>385</b>	<b>2,147</b>	<b>29,136</b>	<b>98</b>	<b>(2,831)</b>	<b>(543)</b>	<b>60</b>	<b>13,714</b>	<b>67,056</b>	<b>52,449</b>	
<b>Break up of Gross Commission</b>																
Agents	813	412	-	12,796	-	288	1,491	646	52	154	-	-	1,354	16,781	18,006	
Brokers	635	1,585	-	2,260	-	41	442	8,655	17	1,238	(181)	67	863	13,402	15,622	
Corporate Agents	22,271	429	-	13,569	-	90	639	30,956	40	553	(362)	-	24,355	69,840	92,540	
Referral	51	-	-	13	-	-	82	10	-	17	-	-	134	256	307	
<b>TOTAL (B)</b>	<b>23,770</b>	<b>2,426</b>	<b>-</b>	<b>28,638</b>	<b>-</b>	<b>419</b>	<b>2,654</b>	<b>40,267</b>	<b>109</b>	<b>1,962</b>	<b>(543)</b>	<b>67</b>	<b>26,706</b>	<b>100,279</b>	<b>126,475</b>	

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Up To The Quarter Ended March 31, 2014	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS											Up To The Quarter Ended March 31, 2014	
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Trade Credit	Others	Total	Grand Total	
Commission Paid - Direct	90,006	13,776	-	100,091	-	1,902	7,469	90,882	378	11,430	-	178	87,879	300,209	403,991	
Add: Reinsurance accepted	3,857	-	-	-	-	-	-	-	-	854	-	-	-	854	4,711	
Less : Reinsurance ceded	82,663	26,165	-	20,428	-	205	2,409	17,114	49	26,023	118	(842)	36,687	102,191	211,019	
<b>Net Commission</b>	<b>11,200</b>	<b>(12,389)</b>	<b>-</b>	<b>79,663</b>	<b>-</b>	<b>1,697</b>	<b>5,060</b>	<b>73,768</b>	<b>329</b>	<b>(13,739)</b>	<b>(118)</b>	<b>1,020</b>	<b>51,192</b>	<b>198,872</b>	<b>197,683</b>	
<b>Break up of Gross Commission</b>																
Agents	4,750	2,443	-	50,126	-	1,241	2,225	4,329	174	1,681	-	-	5,660	65,436	72,629	
Brokers	9,530	9,697	-	8,361	-	325	1,828	23,238	81	6,227	-	178	3,753	43,991	63,218	
Corporate Agents	75,571	1,636	-	41,570	-	336	3,022	62,828	123	3,492	-	-	78,064	189,435	266,642	
Referral	155	-	-	34	-	-	394	487	-	30	-	-	402	1,347	1,502	
<b>TOTAL (B)</b>	<b>90,006</b>	<b>13,776</b>	<b>-</b>	<b>100,091</b>	<b>-</b>	<b>1,902</b>	<b>7,469</b>	<b>90,882</b>	<b>378</b>	<b>11,430</b>	<b>-</b>	<b>178</b>	<b>87,879</b>	<b>300,209</b>	<b>403,991</b>	

Note: The profit / commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded

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For the corresponding quarter of the preceding Year Ended March 31, 2013	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS										For the corresponding quarter of the preceding Year Ended March 31, 2013	
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Trade Credit	Others	Total	Grand Total
Commission Paid - Direct	23,002	4,949	-	40,556	-	496	1,138	25,348	261	1,847	-	93	23,724	93,463	121,414
Add: Reinsurance accepted	648	-	-	-	-	-	-	-	-	176	-	-	-	-	824
Less : Reinsurance ceded	34,632	6,738	-	7,497	-	85	344	2,728	330	6,267	14	129	4,992	22,386	63,756
<b>Net Commission</b>	<b>(10,982)</b>	<b>(1,789)</b>	<b>-</b>	<b>33,059</b>	<b>-</b>	<b>411</b>	<b>794</b>	<b>22,620</b>	<b>(69)</b>	<b>(4,244)</b>	<b>(14)</b>	<b>(36)</b>	<b>18,732</b>	<b>71,253</b>	<b>58,482</b>
<b>Break up of Gross Commission</b>															
Agents	1,968	869	-	22,847	-	301	183	1,858	122	520	-	-	1,116	26,947	29,784
Brokers	2,171	3,663	-	4,186	-	75	228	3,962	93	791	-	93	596	10,024	15,858
Corporate Agents	18,810	417	-	13,506	-	120	645	19,527	46	526	-	-	21,805	56,175	75,402
Referral	53	-	-	17	-	-	82	1	-	10	-	-	207	317	370
<b>TOTAL (B)</b>	<b>23,002</b>	<b>4,949</b>	<b>-</b>	<b>40,556</b>	<b>-</b>	<b>496</b>	<b>1,138</b>	<b>25,348</b>	<b>261</b>	<b>1,847</b>	<b>-</b>	<b>93</b>	<b>23,724</b>	<b>93,463</b>	<b>121,414</b>

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Up to the Quarter of the preceding Year Ended March 31, 2013	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS										Up to the Quarter of the preceding Year Ended March 31, 2013	
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Trade Credit	Others	Total	Grand Total
Commission Paid - Direct	81,247	15,876	-	122,815	-	2,011	5,526	60,762	1,793	9,551	-	392	80,035	282,885	380,008
Add: Reinsurance accepted	2,865	-	-	-	-	-	-	-	-	635	-	-	-	635	3,500
Less : Reinsurance ceded	73,717	22,732	-	23,338	-	357	1,783	6,938	871	16,154	14	707	26,420	76,582	173,031
<b>Net Commission</b>	<b>10,395</b>	<b>(6,856)</b>	<b>-</b>	<b>99,477</b>	<b>-</b>	<b>1,654</b>	<b>3,743</b>	<b>53,824</b>	<b>922</b>	<b>(5,968)</b>	<b>(14)</b>	<b>(315)</b>	<b>53,615</b>	<b>206,938</b>	<b>210,477</b>
<b>Break up of Gross Commission</b>															
Agents	6,341	3,441	-	70,452	-	1,269	832	4,773	761	2,626	-	135	4,793	85,641	95,423
Brokers	8,929	11,041	-	12,400	-	446	884	7,777	840	4,140	-	257	2,239	28,983	48,953
Corporate Agents	65,714	1,394	-	39,900	-	296	3,179	47,474	192	2,765	-	-	72,392	166,198	233,306
Referral	263	-	-	63	-	-	631	738	-	20	-	-	611	2,063	2,326
<b>TOTAL (B)</b>	<b>81,247</b>	<b>15,876</b>	<b>-</b>	<b>122,815</b>	<b>-</b>	<b>2,011</b>	<b>5,526</b>	<b>60,762</b>	<b>1,793</b>	<b>9,551</b>	<b>-</b>	<b>392</b>	<b>80,035</b>	<b>282,885</b>	<b>380,008</b>

Note: The profit / commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded