

FORM NL-6-COMMISSION SCHEDULE

COMMISSION [NET]

(₹ '000)

For The Quarter Ended September 30, 2014	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS											For The Quarter Ended September 30, 2014	
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Trade Credit	Others	Total	Grand Total	
Commission Paid - Direct	21,492	3,003	-	21,497	-	408	2,146	30,525	30	2,538	-	73	19,764	76,981	101,476	
Add: Commission on Reinsurance accepted	1,179	-	-	-	-	-	-	-	-	163	-	-	-	163	1,342	
Less : Commission on Reinsurance ceded	12,602	4,427	-	3,159	-	36	577	6,930	47	2,764	-	(1,203)	19,538	31,848	48,877	
Net Commission	10,069	(1,424)	-	18,338	-	372	1,569	23,595	(17)	(63)	-	1,276	226	45,296	53,941	
Break up of Gross Commission																
Agents	675	263	-	9,602	-	257	187	961	6	342	-	-	1,130	12,485	13,423	
Brokers	532	2,328	-	2,402	-	79	1,127	11,385	-	1,442	-	73	288	16,796	19,656	
Corporate Agents	20,281	412	-	9,492	-	72	832	18,178	24	754	-	-	18,346	47,698	68,391	
Referral	4	-	-	1	-	-	-	1	-	-	-	-	-	2	6	
TOTAL (B)	21,492	3,003	-	21,497	-	408	2,146	30,525	30	2,538	-	73	19,764	76,981	101,476	

(₹ '000)

Up To The Quarter Ended September 30, 2014	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS											Up To The Quarter Ended September 30, 2014	
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Trade Credit	Others	Total	Grand Total	
Commission Paid - Direct	47,342	6,993	-	41,902	-	1,104	4,383	64,597	115	7,204	-	207	44,168	163,680	218,015	
Add: Reinsurance accepted	2,120	-	-	-	-	-	-	-	-	401	-	-	-	401	2,521	
Less : Reinsurance ceded	38,810	10,329	-	6,010	-	86	2,141	11,376	64	9,755	-	26	29,716	59,174	108,313	
Net Commission	10,652	(3,336)	-	35,892	-	1,018	2,242	53,221	51	(2,150)	-	181	14,452	104,907	112,223	
Break up of Gross Commission																
Agents	2,177	1,295	-	19,843	-	642	540	2,791	27	866	-	-	2,435	27,144	30,616	
Brokers	3,109	4,840	-	4,258	-	324	1,728	28,104	14	3,858	-	207	2,087	40,580	48,529	
Corporate Agents	42,043	858	-	17,797	-	138	2,112	33,701	74	2,477	-	-	39,527	95,826	138,727	
Referral	13	-	-	4	-	-	3	1	-	3	-	-	119	130	143	
TOTAL (B)	47,342	6,993	-	41,902	-	1,104	4,383	64,597	115	7,204	-	207	44,168	163,680	218,015	

Note: The profit / commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded

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For the corresponding quarter of the preceding period Ended September 30, 2013	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS											For the corresponding quarter of the preceding period ended September 30, 2013
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Trade Credit	Others	Total	
Commission Paid - Direct	20,579	2,972	-	23,513	-	595	2,222	15,058	117	1,662	-	28	19,492	62,687	86,238
Add: Reinsurance accepted	1,497	-	-	-	-	-	-	-	-	215	-	-	-	215	1,712
Less : Reinsurance ceded	10,543	6,137	-	2,902	-	51	450	1,874	14	13,623	12	(981)	3,911	21,856	38,536
Net Commission	11,533	(3,165)	-	20,611	-	544	1,772	13,184	103	(11,746)	(12)	1,009	15,581	41,046	49,414
Break up of Gross Commission															
Agents	1,030	402	-	11,724	-	316	309	1,596	55	564	-	-	1,145	15,709	17,141
Brokers	1,947	2,092	-	2,099	-	136	869	2,866	19	457	-	28	576	7,050	11,089
Corporate Agents	17,549	478	-	9,681	-	143	797	10,596	43	634	-	-	17,709	39,603	57,630
Referral	53	-	-	9	-	-	247	-	-	7	-	-	62	325	378
TOTAL (B)	20,579	2,972	-	23,513	-	595	2,222	15,058	117	1,662	-	28	19,492	62,687	86,238

(₹ '000)

Up to the Quarter of the preceding period ended September 30, 2013	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS											Up to the Quarter of the preceding period ended September 30, 2013
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Trade Credit	Others	Total	
Commission Paid - Direct	48,095	8,194	-	47,649	-	1,165	3,955	36,158	219	6,464	-	42	42,558	138,210	194,499
Add: Reinsurance accepted	2,339	-	-	-	-	-	-	-	-	484	-	-	-	484	2,823
Less : Reinsurance ceded	35,937	17,795	-	5,782	-	97	1,647	3,638	30	16,001	106	(856)	17,436	43,881	97,613
Net Commission	14,497	(9,601)	-	41,867	-	1,068	2,308	32,520	189	(9,053)	(106)	898	25,122	94,813	99,709
Break up of Gross Commission															
Agents	3,248	1,614	-	25,386	-	707	565	2,452	106	1,200	-	-	2,720	33,136	37,998
Brokers	7,686	5,671	-	4,377	-	245	1,283	12,201	47	3,013	-	42	1,855	23,063	36,420
Corporate Agents	37,067	909	-	17,866	-	213	1,855	21,503	66	2,239	-	-	37,782	81,524	119,500
Referral	94	-	-	20	-	-	252	2	-	12	-	-	201	487	581
TOTAL (B)	48,095	8,194	-	47,649	-	1,165	3,955	36,158	219	6,464	-	42	42,558	138,210	194,499

Note: The profit / commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded