

FORM NL-6-COMMISSION SCHEDULE

COMMISSION [NET]

(₹ '000)

For The Quarter Ended March 31, 2015	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS											For The Quarter Ended March 31, 2015
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Trade Credit	Others	Total	Grand Total
<b>Commission Paid - Direct</b>	<b>25,462</b>	<b>2,314</b>	-	<b>27,663</b>	-	<b>341</b>	<b>1,341</b>	<b>48,930</b>	<b>148</b>	<b>5,168</b>	-	<b>408</b>	<b>23,295</b>	<b>1,07,294</b>	<b>1,35,070</b>
Add: Commission on Reinsurance accepted	574	-	-	-	-	-	-	-	-	47	-	-	-	47	621
Less : Commission on Reinsurance ceded	14,094	2,771	375	4,267	-	31	360	16,000	10	8,058	-	30	69,054	97,810	1,15,050
<b>Net Commission</b>	<b>11,942</b>	<b>(457)</b>	<b>(375)</b>	<b>23,396</b>	-	<b>310</b>	<b>981</b>	<b>32,930</b>	<b>138</b>	<b>(2,843)</b>	-	<b>378</b>	<b>(45,759)</b>	<b>9,531</b>	<b>20,641</b>
<b>Break up of Gross Commission</b>															
Agents	778	148	-	9,311	-	199	140	2,347	92	231	-	-	664	12,984	13,910
Brokers	1,056	1,790	-	7,756	-	46	340	12,268	8	4,362	-	408	131	25,319	28,165
Corporate Agents	23,626	376	-	10,595	-	96	861	34,315	48	575	-	-	22,500	68,990	92,992
Referral	2	-	-	1	-	-	-	-	-	-	-	-	-	1	3
<b>TOTAL (B)</b>	<b>25,462</b>	<b>2,314</b>	-	<b>27,663</b>	-	<b>341</b>	<b>1,341</b>	<b>48,930</b>	<b>148</b>	<b>5,168</b>	-	<b>408</b>	<b>23,295</b>	<b>1,07,294</b>	<b>1,35,070</b>

(₹ '000)

Up To The Quarter Ended March 31, 2015	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS											Up To The Quarter Ended March 31, 2015
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Trade Credit	Others	Total	Grand Total
<b>Commission Paid - Direct</b>	<b>93,066</b>	<b>12,714</b>	-	<b>95,136</b>	-	<b>2,036</b>	<b>6,803</b>	<b>1,37,212</b>	<b>298</b>	<b>16,537</b>	-	<b>897</b>	<b>85,862</b>	<b>3,44,781</b>	<b>4,50,561</b>
Add: Reinsurance accepted	3,201	-	-	-	-	-	-	-	-	592	-	-	-	592	3,793
Less : Reinsurance ceded	58,951	18,169	375	13,918	-	166	2,796	31,959	322	25,627	-	81	1,35,355	2,10,224	2,87,719
<b>Net Commission</b>	<b>37,316</b>	<b>(5,455)</b>	<b>(375)</b>	<b>81,218</b>	-	<b>1,870</b>	<b>4,007</b>	<b>1,05,253</b>	<b>(24)</b>	<b>(8,498)</b>	-	<b>816</b>	<b>(49,493)</b>	<b>1,35,149</b>	<b>1,66,635</b>
<b>Break up of Gross Commission</b>															
Agents	3,496	1,684	-	39,535	-	1,047	790	6,632	123	1,341	-	-	4,226	53,694	58,874
Brokers	6,042	9,533	-	17,464	-	674	2,177	43,100	42	11,683	-	897	3,038	79,075	94,650
Corporate Agents	83,512	1,497	-	38,132	-	315	3,833	87,479	133	3,510	-	-	78,474	2,11,876	2,96,885
Referral	16	-	-	5	-	-	3	1	-	3	-	-	124	136	152
<b>TOTAL (B)</b>	<b>93,066</b>	<b>12,714</b>	-	<b>95,136</b>	-	<b>2,036</b>	<b>6,803</b>	<b>1,37,212</b>	<b>298</b>	<b>16,537</b>	-	<b>897</b>	<b>85,862</b>	<b>3,44,781</b>	<b>4,50,561</b>

Note: The profit / commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded

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COMMISSION [NET]

(₹ '000)

For the corresponding quarter of the preceding period Ended March 31, 2014	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS											For the corresponding quarter of the preceding period ended March 31, 2014
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Trade Credit	Others	Total	
<b>Commission Paid - Direct</b>	23,770	2,426	-	28,638	-	419	2,654	40,267	109	1,962	(543)	67	26,706	1,00,279	1,26,475
Add: Reinsurance accepted	553	-	-	-	-	-	-	-	-	182	-	-	-	182	735
Less : Reinsurance ceded	37,566	3,790	-	3,748	-	34	507	11,131	11	4,975	-	7	12,992	33,405	74,761
<b>Net Commission</b>	<b>(13,243)</b>	<b>(1,364)</b>	<b>-</b>	<b>24,890</b>	<b>-</b>	<b>385</b>	<b>2,147</b>	<b>29,136</b>	<b>98</b>	<b>(2,831)</b>	<b>(543)</b>	<b>60</b>	<b>13,714</b>	<b>67,056</b>	<b>52,449</b>
<b>Break up of Gross Commission</b>															
Agents	813	412	-	12,796	-	288	1,491	646	52	154	-	-	1,354	16,781	18,006
Brokers	635	1,585	-	2,260	-	41	442	8,655	17	1,238	(181)	67	863	13,402	15,622
Corporate Agents	22,271	429	-	13,569	-	90	639	30,956	40	553	(362)	-	24,355	69,840	92,540
Referral	51	-	-	13	-	-	82	10	-	17	-	-	134	256	307
<b>TOTAL (B)</b>	<b>23,770</b>	<b>2,426</b>	<b>-</b>	<b>28,638</b>	<b>-</b>	<b>419</b>	<b>2,654</b>	<b>40,267</b>	<b>109</b>	<b>1,962</b>	<b>(543)</b>	<b>67</b>	<b>26,706</b>	<b>1,00,279</b>	<b>1,26,475</b>

(₹ '000)

Up to the Quarter of the preceding period ended March 31, 2014	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS											Up to the Quarter of the preceding period ended March 31, 2014
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Trade Credit	Others	Total	
<b>Commission Paid - Direct</b>	90,006	13,776	-	1,00,091	-	1,902	7,469	90,882	378	11,430	-	178	87,879	3,00,209	4,03,991
Add: Reinsurance accepted	3,857	-	-	-	-	-	-	-	-	854	-	-	-	854	4,711
Less : Reinsurance ceded	82,663	26,165	-	20,428	-	205	2,409	17,114	49	26,023	118	(842)	36,687	1,02,191	2,11,019
<b>Net Commission</b>	<b>11,200</b>	<b>(12,389)</b>	<b>-</b>	<b>79,663</b>	<b>-</b>	<b>1,697</b>	<b>5,060</b>	<b>73,768</b>	<b>329</b>	<b>(13,739)</b>	<b>(118)</b>	<b>1,020</b>	<b>51,192</b>	<b>1,98,872</b>	<b>1,97,683</b>
<b>Break up of Gross Commission</b>															
Agents	4,750	2,443	-	50,126	-	1,241	2,225	4,329	174	1,681	-	-	5,660	65,436	72,629
Brokers	9,530	9,697	-	8,361	-	325	1,828	23,238	81	6,227	-	178	3,753	43,991	63,218
Corporate Agents	75,571	1,636	-	41,570	-	336	3,022	62,828	123	3,492	-	-	78,064	1,89,435	2,66,642
Referral	155	-	-	34	-	-	394	487	-	30	-	-	402	1,347	1,502
<b>TOTAL (B)</b>	<b>90,006</b>	<b>13,776</b>	<b>-</b>	<b>1,00,091</b>	<b>-</b>	<b>1,902</b>	<b>7,469</b>	<b>90,882</b>	<b>378</b>	<b>11,430</b>	<b>-</b>	<b>178</b>	<b>87,879</b>	<b>3,00,209</b>	<b>4,03,991</b>

Note: The profit / commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded