

PERIODIC DISCLOSURES

FORM NL-40: BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS

Insurer: Universal Sampo General Insurance Company Limited

Date : As on 30 September 2015

(₹ in Lakhs)

Business Acquisition through different channels

Sl. No.	Channels	Current Quarter 30.09.2015		Same Quarter previous year 30.09.2014		Upto the period 30.09.2015		Same period of the previos year 30.09.2014	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	36,496	1,279	48,319	2,066	74,178	3,353	99,797	4,341
2	Corporate Agents-Banks	167,185	7,886	148,116	6,586	299,108	17,077	274,746	14,637
3	Corporate Agents -Others	-	-	-	-	-	-	-	-
4	Brokers	20,909	2,352	9,167	2,016	38,243	7,803	17,006	5,671
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business	19,297	6,312	11,936	3,418	35,447	10,754	24,090	6,141
	Total (A)	243,887	17,829	217,538	14,086	446,976	38,987	415,639	30,790
1	Referral (B)	4,973	184	14,401	501	10,011	414	18,495	626
	Grand Total (A+B)	248,860	18,013	231,939	14,587	456,987	39,401	434,134	31,417