

FORM NL-6-COMMISSION SCHEDULE

COMMISSION [NET]

(₹ '000)

For The Quarter Ended March 31, 2017	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS											For The Quarter Ended March 31, 2017	
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Trade Credit	Others	Total	Grand Total	
Commission Paid - Direct	21,249	1,225	-	28,748	-	229	2,477	34,881	50	864	-	-	24,581	91,830	114,304	
Add: Commission on Reinsurance accepted	674	-	-	-	-	-	-	-	-	128	-	-	-	128	802	
Less : Commission on Reinsurance ceded	4,282	17,150	1,109	978	3,639	20	2,605	7,330	4	4,017	-	-	90,669	109,262	131,803	
<b>Net Commission</b>	<b>17,640</b>	<b>(15,925)</b>	<b>(1,109)</b>	<b>27,770</b>	<b>(3,639)</b>	<b>209</b>	<b>(128)</b>	<b>27,551</b>	<b>46</b>	<b>(3,025)</b>	-	-	<b>(66,088)</b>	<b>(17,304)</b>	<b>(16,698)</b>	
<b>Break up of Gross Commission</b>																
Agents	169	86	-	3,458	-	113	29	4,450	9	110	-	-	472	8,641	8,896	
Brokers	934	1,115	-	13,668	-	6	1,975	3,604	4	682	-	-	727	20,666	22,715	
Corporate Agents	20,146	24	-	10,474	-	110	473	25,181	37	72	-	-	23,382	59,729	79,899	
Others - Web Aggregator	-	-	-	1,148	-	-	-	1,646	-	-	-	-	-	2,794	2,794	
<b>TOTAL (B)</b>	<b>21,249</b>	<b>1,225</b>	<b>-</b>	<b>28,748</b>	<b>-</b>	<b>229</b>	<b>2,477</b>	<b>34,881</b>	<b>50</b>	<b>864</b>	<b>-</b>	<b>-</b>	<b>24,581</b>	<b>91,830</b>	<b>114,304</b>	

(₹ '000)

Up to the Quarter Ended March 31, 2017	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS											Up to the Quarter Ended March 31, 2017	
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Trade Credit	Others	Total	Grand Total	
Commission Paid - Direct	79,305	14,616	-	130,702	-	1,093	9,427	103,845	294	3,324	-	426	92,768	341,879	435,800	
Add: Reinsurance accepted	3,383	-	-	-	-	-	-	-	-	560	-	-	-	560	3,943	
Less : Reinsurance ceded	51,068	31,480	5,374	17,152	4,099	96	7,691	29,001	114	13,657	-	32	294,603	366,445	454,367	
<b>Net Commission</b>	<b>31,620</b>	<b>(16,864)</b>	<b>(5,374)</b>	<b>113,550</b>	<b>(4,099)</b>	<b>997</b>	<b>1,736</b>	<b>74,844</b>	<b>180</b>	<b>(9,773)</b>	<b>-</b>	<b>394</b>	<b>(201,835)</b>	<b>(24,006)</b>	<b>(14,624)</b>	
<b>Break up of Gross Commission</b>																
Agents	1,228	387	-	14,432	-	443	873	13,224	24	458	-	-	2,351	31,805	33,420	
Brokers	7,069	13,908	-	78,167	-	318	2,768	17,407	152	1,733	-	426	12,059	113,030	134,007	
Corporate Agents	71,008	321	-	36,955	-	332	5,786	71,568	118	1,133	-	-	78,358	194,250	265,579	
Others - Web Aggregator	-	-	-	1,148	-	-	-	1,646	-	-	-	-	-	2,794	2,794	
<b>TOTAL (B)</b>	<b>79,305</b>	<b>14,616</b>	<b>-</b>	<b>130,702</b>	<b>-</b>	<b>1,093</b>	<b>9,427</b>	<b>103,845</b>	<b>294</b>	<b>3,324</b>	<b>-</b>	<b>426</b>	<b>92,768</b>	<b>341,879</b>	<b>435,800</b>	

Note: The profit / commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded

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(₹ '000)

For the corresponding quarter of the preceding period ended March 31, 2016	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS											For the corresponding quarter of the preceding period ended March 31, 2016
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Trade Credit	Others	Total	
Commission Paid - Direct	26,334	2,002	-	36,599	-	247	2,809	34,751	131	11,696	-	25	31,193	117,451	145,787
Add: Reinsurance accepted	590	-	-	-	-	-	-	-	-	137	-	-	-	137	727
Less : Reinsurance ceded	(25,472)	8,675	721	5,975	-	16	897	16,994	993	25,313	-	65	142,774	193,027	176,951
<b>Net Commission</b>	<b>52,396</b>	<b>(6,673)</b>	<b>(721)</b>	<b>30,624</b>	<b>-</b>	<b>231</b>	<b>1,912</b>	<b>17,757</b>	<b>(862)</b>	<b>(13,480)</b>	<b>-</b>	<b>(40)</b>	<b>(111,581)</b>	<b>(75,439)</b>	<b>(30,437)</b>
<b>Break up of Gross Commission</b>															
Agents	181	181	-	5,584	-	133	53	2,182	16	126	-	-	554	8,648	9,010
Brokers	1,398	1,168	-	19,493	-	35	227	5,019	71	11,125	-	25	5,499	41,494	44,060
Corporate Agents	24,755	653	-	11,522	-	79	2,529	27,550	44	445	-	-	25,140	67,309	92,717
Others - Web Aggregator	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>TOTAL (B)</b>	<b>26,334</b>	<b>2,002</b>	<b>-</b>	<b>36,599</b>	<b>-</b>	<b>247</b>	<b>2,809</b>	<b>34,751</b>	<b>131</b>	<b>11,696</b>	<b>-</b>	<b>25</b>	<b>31,193</b>	<b>117,451</b>	<b>145,787</b>

(₹ '000)

Up to the Quarter of the preceding period ended March 31, 2016	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS											Up to the Quarter of the preceding period ended March 31, 2016
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Trade Credit	Others	Total	
Commission Paid - Direct	98,966	10,722	-	110,112	-	1,641	12,036	133,384	373	19,004	-	772	96,548	373,870	483,558
Add: Reinsurance accepted	3,101	-	-	-	-	-	-	-	-	615	-	-	-	615	3,716
Less : Reinsurance ceded	6,146	20,567	2,890	17,671	-	136	4,055	45,523	1,026	28,250	-	128	290,216	387,005	416,608
<b>Net Commission</b>	<b>95,921</b>	<b>(9,845)</b>	<b>(2,890)</b>	<b>92,441</b>	<b>-</b>	<b>1,505</b>	<b>7,981</b>	<b>87,861</b>	<b>(653)</b>	<b>(8,631)</b>	<b>-</b>	<b>644</b>	<b>(193,668)</b>	<b>(12,520)</b>	<b>70,666</b>
<b>Break up of Gross Commission</b>															
Agents	2,302	1,466	-	27,610	-	600	471	7,410	36	643	-	-	2,638	39,408	43,176
Brokers	7,381	7,743	-	43,229	-	697	1,962	38,962	139	15,235	-	772	8,216	109,212	124,336
Corporate Agents	89,283	1,513	-	39,273	-	344	9,603	87,012	198	3,126	-	-	85,694	225,250	316,046
Others - Web Aggregator	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>TOTAL (B)</b>	<b>98,966</b>	<b>10,722</b>	<b>-</b>	<b>110,112</b>	<b>-</b>	<b>1,641</b>	<b>12,036</b>	<b>133,384</b>	<b>373</b>	<b>19,004</b>	<b>-</b>	<b>772</b>	<b>96,548</b>	<b>373,870</b>	<b>483,558</b>

Note: The profit / commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded