# FORM NL-4-PREMIUM SCHEDULE

### PREMIUM EARNED [NET]

| For The Quarter Ended<br>June 30, 2017               | FIRE     | MARINE   | MARINE<br>HULL |           |           |                           |                      | MISCEL              | LANEOUS   |             |          |                 |          |           | For The Quarter Ended<br>June 30, 2017 |
|--|----------|----------|----------------|-----------|-----------|---------------------------|----------------------|---------------------|-----------|-------------|----------|-----------------|----------|-----------|--|
|  |          |          |                | Motor OD  | Motor TP  | Workmen's<br>Compensation | Personal<br>Accident | Health<br>Insurance | Liability | Engineering | Aviation | Trade<br>Credit | Others   | Total     | Grand Total                            |
| Premium from direct business written                 | 630,003  | 84,803   | 9,810          | 762,670   | 600,379   | 12,574                    | 116,320              | 274,019             | 2,922     | 42,344      | -        | -               | 310,746  | 2,121,974 | 2,846,590                              |
| Service Tax  | -        | -        | -              | -         | -         | -                         | -                    | -                   | -         | -           | -        | -               | -        | -         | -                                      |
| Adjustment for change in reserve for unexpired risks | -        | -        | -              | -         | -         | -                         | -                    | -                   | -         | -           | -        | -               | -        | -         | -                                      |
| Gross Earned Premium                                 | 630,003  | 84,803   | 9,810          | 762,670   | 600,379   | 12,574                    | 116,320              | 274,019             | 2,922     | 42,344      | -        | -               | 310,746  | 2,121,974 | 2,846,590                              |
| Add: Premium on reinsurance accepted                 | 6,577    | -        | -              | -         | -         | -                         | -                    | -                   | -         | 1,975       | -        | -               | -        | 1,975     | 8,552                                  |
| Less : Premium on reinsurance ceded                  | 463,330  | 52,530   | 9,629          | 44,741    | 34,249    | 1,054                     | 27,384               | 20,881              | 651       | 14,780      | -        | -               | 57,268   | 201,008   | 726,497                                |
| Net Premium  | 173,250  | 32,273   | 181            | 717,929   | 566,130   | 11,520                    | 88,936               | 253,138             | 2,271     | 29,539      | -        | -               | 253,478  | 1,922,941 | 2,128,645                              |
| Adjustment for change in reserve for unexpired risks |          |          |                |           |           |                           |                      |                     |           |             |          |                 |          |           |  |
|  | (39,896) | (18,508) | 15             | (202,018) | (172,799) | (725)                     | (52,186)             | (58,471)            | (1,625)   | (311)       | -        | 2               | (15,679) | (503,812) | (562,201)                              |
| Premium Earned (Net)                                 | 133,354  | 13,765   | 196            | 515,911   | 393,331   | 10,795                    | 36,750               | 194,667             | 646       | 29,228      | -        | 2               | 237,799  | 1,419,129 | 1,566,444                              |

| PREMIUM EARNED [NET]                                 | -        |                 |                |           |           |                           |                      |                     |           |             |          |                 |          |           | (₹ (000)                                    |
|--|----------|-----------------|----------------|-----------|-----------|---------------------------|----------------------|---------------------|-----------|-------------|----------|-----------------|----------|-----------|---|
| Up to the Quarter Ended<br>June 30, 2017             | FIRE     | MARINE<br>CARGO | MARINE<br>HULL |           |           |                           |                      | MISCEL              | LANEOUS   |             |          |                 |          |           | Up to the Quarter<br>Ended<br>June 30, 2017 |
|  |          | CARGO           | HULL           | Motor OD  | Motor TP  | Workmen's<br>Compensation | Personal<br>Accident | Health<br>Insurance | Liability | Engineering | Aviation | Trade<br>Credit | Others   | Total     | Grand Total                                 |
| Premium from direct business written                 | 630,003  | 84,803          | 9,810          | 762,670   | 600,379   | 12,574                    | 116,320              | 274,019             | 2,922     | 42,344      | -        | •               | 310,746  | 2,121,974 | 2,846,590                                   |
| Service Tax  | -        | -               | -              | -         | -         | -                         | -                    | -                   | -         | -           | -        | -               | -        | -         | -   |
| Adjustment for change in reserve for unexpired risks | -        | -               | -              | -         | -         | -                         |                      | -                   |           | -           | -        | -               | -        | -         | -   |
| Gross Earned Premium                                 | 630,003  | 84,803          | 9,810          | 762,670   | 600,379   | 12,574                    | 116,320              | 274,019             | 2,922     | 42,344      | -        | -               | 310,746  | 2,121,974 | 2,846,590                                   |
| Add: Premium on reinsurance accepted                 | 6,577    | -               | -              | -         | -         | -                         | -                    | -                   | -         | 1,975       | -        | -               | -        | 1,975     | 8,552                                       |
| Less : Premium on reinsurance ceded                  | 463,330  | 52,530          | 9,629          | 44,741    | 34,249    | 1,054                     | 27,384               | 20,881              | 651       | 14,780      | -        | -               | 57,268   | 201,008   | 726,497                                     |
| Net Premium  | 173,250  | 32,273          | 181            | 717,929   | 566,130   | 11,520                    | 88,936               | 253,138             | 2,271     | 29,539      | -        | •               | 253,478  | 1,922,941 | 2,128,645                                   |
| Adjustment for change in reserve for unexpired risks |          |                 |                |           |           |                           |                      |                     |           |             |          |                 |          |           |   |
|  | (39,896) | (18,508)        | 15             | (202,018) | (172,799) | (725)                     | (52,186)             | (58,471)            | (1,625)   | (311)       | -        | 2               | (15,679) | (503,812) | (562,201)                                   |
| Premium Earned (Net)                                 | 133,354  | 13,765          | 196            | 515,911   | 393,331   | 10,795                    | 36,750               | 194,667             | 646       | 29,228      | -        | 2               | 237,799  | 1,419,129 | 1,566,444                                   |

# (₹ ′000)

# FORM NL-4-PREMIUM SCHEDULE

#### PREMIUM EARNED [NET]

| PREMIUM EARNED [NET]  |              |                 |                |              |               |                           |                      |                     |           |             |          |                 |              |  | (₹ '000)       |
|---|--------------|-----------------|----------------|--------------|---------------|---------------------------|----------------------|---------------------|-----------|-------------|----------|-----------------|--------------|--|----------------|
| For the corresponding quarter of the preceding period ended June 30, 2016 | FIRE         | MARINE<br>CARGO | MARINE<br>HULL |              | MISCELLANEOUS |                           |                      |                     |           |             |          |                 |              | For the corresponding<br>quarter of the preceding<br>period ended June 30,<br>2016 |                |
|   |              |                 |                | Motor OD     | Motor TP      | Workmen's<br>Compensation | Personal<br>Accident | Health<br>Insurance | Liability | Engineering | Aviation | Trade<br>Credit | Others       | Total  | Grand Total    |
| Premium from direct business written<br>Service Tax                       | 510,487<br>- | 61,054<br>-     | 13,696<br>-    | 675,961<br>- | 369,800       | 5,064<br>-                | 87,443               | 283,099<br>-        | 2,647     | 38,258      | -        | 779             | 191,664<br>- | 1,654,715<br>-   | 2,239,952<br>- |
| Adjustment for change in reserve for unexpired risks                      | -            | -               | -              | -            | -             | -                         | -                    | -                   | -         | -           | -        | -               | -            | -  | -              |
| Gross Earned Premium  | 510,487      | 61,054          | 13,696         | 675,961      | 369,800       | 5,064                     | 87,443               | 283,099             | 2,647     | 38,258      | -        | 779             | 191,664      | 1,654,715  | 2,239,952      |
| Add: Premium on reinsurance accepted                                      | 8,637        | -               | -              | -            | -             | -                         | -                    | -                   | -         | 1,525       | -        | -               | 26           | 1,551  | 10,188         |
| Less : Premium on reinsurance ceded                                       | 340,907      | 13,546          | 13,491         | 41,178       | 22,490        | 999                       | 14,103               | 31,088              | 771       | 20,580      | -        | 740             | 55,275       | 187,224  | 555,168        |
| Net Premium   | 178,217      | 47,508          | 205            | 634,783      | 347,310       | 4,065                     | 73,340               | 252,011             | 1,876     | 19,203      |          | 39              | 136,415      | 1,469,042  | 1,694,972      |
| Adjustment for change in reserve for unexpired risks                      |              |                 |                |              |               |                           |                      |                     |           |             |          |                 |              |  |                |
|   | (55,883)     | (37,685)        | (159)          | (155,214)    | (55,237)      | (556)                     | (46,812)             | (21,073)            | (1,025)   | (9,468)     | -        | 17              | 65,313       | (224,055)  | (317,782)      |
| Premium Earned (Net)  | 122,334      | 9,823           | 46             | 479,569      | 292,073       | 3,509                     | 26,528               | 230,938             | 851       | 9,735       | -        | 56              | 201,728      | 1,244,987  | 1,377,190      |

| PREMIUM EARNED [NET]   |          |                 |                |               |          |                           |                      |                     |           |             |          |   |         |           | (₹ '000)    |
|--|----------|-----------------|----------------|---------------|----------|---------------------------|----------------------|---------------------|-----------|-------------|----------|---|---------|-----------|-------------|
| Up to the Quarter of the preceding period ended<br>June 30, 2016 | FIRE     | MARINE<br>CARGO | MARINE<br>HULL | MISCELLANEOUS |          |                           |                      |                     |           |             |          | Up to the Quarter of the<br>preceding period ended<br>June 30, 2016 |         |           |             |
|  |          |                 |                | Motor OD      | Motor TP | Workmen's<br>Compensation | Personal<br>Accident | Health<br>Insurance | Liability | Engineering | Aviation | Trade<br>Credit   | Others  | Total     | Grand Total |
| Premium from direct business written                             | 510,487  | 61,054          | 13,696         | 675,961       | 369,800  | 5,064                     | 87,443               | 283,099             | 2,647     | 38,258      | -        | 779   | 191,664 | 1,654,715 | 2,239,952   |
| Service Tax  | -        | -               | -              | -             | -        | -                         | -                    | -                   | -         | -           | -        | -   | -       | -         | -           |
| Adjustment for change in reserve for unexpired risks             | -        | -               | -              | -             | -        | -                         | -                    | -                   | -         | -           |          | -   | -       |           | -           |
| Gross Earned Premium   | 510,487  | 61,054          | 13,696         | 675,961       | 369,800  | 5,064                     | 87,443               | 283,099             | 2,647     | 38,258      | -        | 779   | 191,664 | 1,654,715 | 2,239,952   |
| Add: Premium on reinsurance accepted                             | 8,637    | -               | -              | -             | -        | -                         | -                    | -                   | -         | 1,525       | -        | -   | 26      | 1,551     | 10,188      |
| Less : Premium on reinsurance ceded                              | 340,907  | 13,546          | 13,491         | 41,178        | 22,490   | 999                       | 14,103               | 31,088              | 771       | 20,580      | -        | 740   | 55,275  | 187,224   | 555,168     |
| Net Premium  | 178,217  | 47,508          | 205            | 634,783       | 347,310  | 4,065                     | 73,340               | 252,011             | 1,876     | 19,203      | -        | 39  | 136,415 | 1,469,042 | 1,694,972   |
| Adjustment for change in reserve for unexpired risks             |          |                 |                |               |          |                           |                      |                     |           |             |          |   |         |           |             |
|  | (55,883) | (37,685)        | (159)          | (155,214)     | (55,237) | (556)                     | (46,812)             | (21,073)            | (1,025)   | (9,468)     | -        | 17  | 65,313  | (224,055) | (317,782)   |
| Premium Earned (Net)   | 122,334  | 9,823           | 46             | 479,569       | 292,073  | 3,509                     | 26,528               | 230,938             | 851       | 9,735       | -        | 56  | 201,728 | 1,244,987 | 1,377,190   |

Note: Reinsurance premiums whether on business ceded or accepted are to be brought into account, before deducting commission, under the head of reinsurance premiums.