

FORM NL-6-COMMISSION SCHEDULE

COMMISSION [NET]

For The Quarter Ended September 30, 2017	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS												For The Quarter Ended September 30, 2017
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Trade Credit	Crop	Others	Total	Grand Total
				Commission Paid - Direct	28,055	3,073	-	64,388	4,227	246	10,836	29,107	25	1,021	-	-
Add: Commission on Reinsurance accepted	363	-	-	-	-	-	-	-	-	169	-	-	-	(54)	115	478
Less : Commission on Reinsurance ceded	8,500	394	969	6,142	2,013	18	3,514	5,859	5	7,774	-	-	343,195	13,903	382,423	392,286
Net Commission	19,918	2,679	(969)	58,246	2,214	228	7,322	23,248	20	(6,584)	-	-	(343,195)	7,586	(250,915)	(229,287)
Break up of Gross Commission																
Agents	747	92	-	8,004	1,971	101	502	4,339	7	205	-	-	-	771	15,900	16,739
Brokers	908	2,869	-	42,444	2,043	74	199	3,219	(2)	634	-	-	-	537	49,148	52,925
Corporate Agents	26,400	112	-	12,103	213	71	10,135	19,414	20	182	-	-	-	20,235	62,373	88,885
Others - Web Aggregator	-	-	-	1,837	-	-	-	2,135	-	-	-	-	-	-	3,972	3,972
TOTAL	28,055	3,073	-	64,388	4,227	246	10,836	29,107	25	1,021	-	-	-	21,543	131,393	162,521

Up To The Quarter Ended September 30, 2017	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS												Up To The Quarter Ended September 30, 2017
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Trade Credit	Crop	Others	Total	Grand Total
				Commission Paid - Direct	62,600	7,753	-	122,212	4,237	640	15,659	52,973	202	2,142	-	-
Add: Reinsurance accepted	956	-	-	-	-	-	-	-	-	350	-	-	-	(94)	256	1,212
Less : Reinsurance ceded	32,187	10,466	1,958	11,862	3,515	113	7,111	10,563	27	10,222	-	-	343,818	21,936	409,167	453,778
Net Commission	31,369	(2,713)	(1,958)	110,350	722	527	8,548	42,410	175	(7,730)	-	-	(343,818)	25,250	(163,566)	(136,868)
Break up of Gross Commission																
Agents	1,443	254	-	14,476	1,973	207	556	7,936	15	335	-	-	-	1,404	26,902	28,599
Brokers	3,115	7,286	-	79,349	2,051	200	351	6,300	125	1,417	-	-	-	1,592	91,385	101,786
Corporate Agents	58,042	213	-	24,938	213	233	14,752	34,878	62	390	-	-	-	44,284	119,750	178,005
Others - Web Aggregator	-	-	-	3,449	-	-	-	3,859	-	-	-	-	-	-	7,308	7,308
TOTAL	62,600	7,753	-	122,212	4,237	640	15,659	52,973	202	2,142	-	-	-	47,280	245,345	315,698

Note: The profit / commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded

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(₹ '000)

For the corresponding quarter of the preceding period ended September 30, 2016	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS												For the corresponding quarter of the preceding period ended September 30, 2016
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Trade Credit	Crop	Others	Total	Grand Total
Commission Paid - Direct	20,373	5,442	-	37,208	-	275	1,297	22,754	31	667	-	140	-	20,563	82,935	108,750
Add: Reinsurance accepted	1,177	-	-	-	-	-	-	-	-	165	-	-	-	-	165	1,342
Less : Reinsurance ceded	11,337	7,506	1,132	5,971	328	25	655	8,871	5	4,050	-	19	63,748	4,557	88,229	108,204
Net Commission	10,213	(2,064)	(1,132)	31,237	(328)	250	642	13,883	26	(3,218)	-	121	(63,748)	16,006	(5,129)	1,888
Break up of Gross Commission																
Agents	442	51	-	3,398	-	77	516	2,556	8	171	-	-	-	652	7,378	7,871
Brokers	2,385	5,318	-	24,750	-	117	505	2,270	11	306	-	140	-	751	28,850	36,553
Corporate Agents	17,544	73	-	9,060	-	81	276	17,928	12	190	-	-	-	19,160	46,707	64,324
Others - Web Aggregator	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	2
TOTAL	20,373	5,442	-	37,208	-	275	1,297	22,754	31	667	-	140	-	20,563	82,935	108,750

(₹ '000)

Up to the Quarter of the preceding period ended September 30, 2016	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS												Up to the Quarter of the preceding period ended September 30, 2016
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Trade Credit	Crop	Others	Total	Grand Total
Commission Paid - Direct	40,950	9,399	-	73,816	-	709	6,355	46,003	202	1,918	-	419	-	41,863	171,285	221,634
Add: Reinsurance accepted	1,930	-	-	-	-	-	-	-	-	297	-	-	-	-	297	2,227
Less : Reinsurance ceded	37,271	9,760	2,516	11,965	328	62	2,426	13,266	57	8,433	-	30	63,762	13,095	113,424	162,971
Net Commission	5,609	(361)	(2,516)	61,851	(328)	647	3,929	32,737	145	(6,218)	-	389	(63,762)	28,768	58,158	60,890
Break up of Gross Commission																
Agents	873	206	-	7,289	-	237	553	5,714	15	229	-	-	-	1,436	15,473	16,552
Brokers	3,908	8,997	-	49,105	-	284	748	12,462	129	867	-	419	-	1,830	65,844	78,749
Corporate Agents	36,169	196	-	17,422	-	188	5,054	27,827	58	822	-	-	-	38,597	89,968	126,333
Others - Web Aggregator	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL	40,950	9,399	-	73,816	-	709	6,355	46,003	202	1,918	-	419	-	41,863	171,285	221,634

Note: The profit / commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded