

PERIODIC DISCLOSURES

FORM NL-40: BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS

Insurer: Universal Sompo General Insurance Company Limited

Date : As on 31st March,2018

(₹ in Lakhs)

Business Acquisition through different channels

Sl. No.	Channels	Current Quarter 31.03.2018		Same Quarter previous year 31.03.2017		Upto the Year Ended 31.03.2018		Upto the Year Ended 31.03.2017	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	33,572	3,394	25,120	1,649	1,07,682	11,907	1,01,186	5,709
2	Corporate Agents-Banks	2,29,357	10,277	1,98,817	8,868	7,13,457	35,026	6,39,225	31,417
3	Corporate Agents -Others	110	10	-	-	338	68	-	-
4	Brokers	88,390	10,365	36,256	6,994	3,77,102	45,731	1,89,200	28,715
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business	22,806	77,584	26,267	30,426	81,412	1,38,355	98,678	62,882
	<b>Total (A)</b>	<b>3,74,235</b>	<b>1,01,630</b>	<b>2,86,460</b>	<b>47,937</b>	<b>12,79,991</b>	<b>2,31,086</b>	<b>10,28,289</b>	<b>1,28,723</b>
1	Referral (B)	-	-	-	-	-	-	-	-
	<b>Grand Total (A+B)</b>	<b>3,74,235</b>	<b>1,01,630</b>	<b>2,86,460</b>	<b>47,937</b>	<b>12,79,991</b>	<b>2,31,086</b>	<b>10,28,289</b>	<b>1,28,723</b>