

PERIODIC DISCLOSURES

FORM NL-40: BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS

Insurer: Universal Sompo General Insurance Company Limited

Date : As on 30th September,2018

(` in Lakhs)

Business Acquisition through different channels

Sl. No.	Channels	Current Quarter 30.09.2018		Same Quarter previous period 30.09.2017		Upto the period Ended 30.09.2018		Upto the period Ended 30.09.2017	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	21,212	2,710	25,630	3,409	42,893	5,439	50,534	5,759
2	Corporate Agents-Banks	1,72,978	8,131	1,58,792	7,849	3,32,811	17,479	3,20,035	16,606
3	Corporate Agents -Others	61	7	92	7	130	10	135	49
4	Brokers	93,087	10,289	87,615	11,412	1,64,546	19,138	1,58,718	21,429
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business	18,805	27,505	21,077	19,332	37,116	38,688	39,115	26,633
	Total (A)	3,06,143	48,641	2,93,206	42,010	5,77,496	80,754	5,68,537	70,476
1	Referral (B)	-	-	-	-	-	-	-	-
	Grand Total (A+B)	3,06,143	48,641	2,93,206	42,010	5,77,496	80,754	5,68,537	70,476