

PERIODIC DISCLOSURES

FORM NL-40: BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS

Insurer: Universal Sompo General Insurance Company Limited

Date : As on December 31, 2018

(₹ in Lakhs)

Business Acquisition through different channels

Sl. No.	Channels	Current Quarter 31.12.2018		Same Quarter previous period 31.12.2017		Upto the period Ended 31.12.2018		Upto the period Ended 31.12.2017	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	21,041	2,515	23,576	2,754	63,934	7,955	74,110	8,513
2	Corporate Agents-Banks	1,65,223	8,290	1,64,065	8,143	4,98,034	25,769	4,84,100	24,749
3	Corporate Agents -Others	81	9	93	9	211	19	228	58
4	Brokers	1,29,196	16,874	1,29,994	13,937	2,93,742	36,012	2,88,712	35,366
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business	17,879	92,987	19,491	34,138	54,995	1,31,675	58,606	60,771
	Total (A)	3,33,420	1,20,675	3,37,219	58,981	9,10,916	2,01,430	9,05,756	1,29,457
1	Referral (B)	-	-	-	-	-	-	-	-
	Grand Total (A+B)	3,33,420	1,20,675	3,37,219	58,981	9,10,916	2,01,430	9,05,756	1,29,457