

PERIODIC DISCLOSURES

FORM NL-40: BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS

Insurer: Universal Sompo General Insurance Company Limited

Date : As on 31st March,2019

(₹ in Lakhs)

Business Acquisition through different channels

Sl. No.	Channels	Current Quarter 31.03.2019		Same Quarter previous year 31.03.2018		FY 2018-19		FY 2017-18	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	20,839	2,912	29,025	3,394	79,791	10,866	99,804	11,907
2	Corporate Agents-Banks	2,35,432	10,171	2,24,181	10,277	7,24,225	35,940	6,96,300	35,026
3	Corporate Agents -Others	115	6	93	10	315	26	272	68
4	Brokers	1,26,565	18,434	80,858	10,365	3,99,059	54,446	3,56,137	45,731
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business	26,401	50,133	18,624	77,584	78,805	1,81,808	74,772	1,38,355
	Total (A)	4,09,352	81,657	3,52,781	1,01,630	12,82,195	2,83,087	12,27,285	2,31,087
1	Referral (B)	-	-	-	-	-	-	-	-
	Grand Total (A+B)	4,09,352	81,657	3,52,781	1,01,630	12,82,195	2,83,087	12,27,285	2,31,087