

PERIODIC DISCLOSURES

FORM NL-40: BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS

Insurer: Universal Sompo General Insurance Company Limited

Date : As on 30th June,2019

(₹ in Lakhs)

Business Acquisition through different channels

Sl. No.	Channels	Current Quarter 30.06.2019		Same Quarter previous year 30.06.2018		Upto the period ended 30.06.2019		Upto the period ended 30.06.2018	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	16,769	2,420	21,681	2,729	16,769	2,420	21,681	2,729
2	Corporate Agents-Banks	1,56,445	9,770	1,59,833	9,348	1,56,445	9,770	1,59,833	9,348
3	Corporate Agents -Others	63	4	69	3	63	4	69	3
4	Brokers	1,00,215	13,348	71,459	8,849	1,00,215	13,348	71,459	8,849
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business	26,150	10,353	18,311	11,184	26,150	10,353	18,311	11,184
	Total (A)	2,99,642	35,895	2,71,353	32,113	2,99,642	35,895	2,71,353	32,113
1	Referral (B)	-	-	-	-	-	-	-	-
	Grand Total (A+B)	2,99,642	35,895	2,71,353	32,113	2,99,642	35,895	2,71,353	32,113