

PERIODIC DISCLOSURES

FORM NL-40: BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS

Insurer: Universal Sompo General Insurance Company Limited

Date : As on 30th Sep,2019

(₹ in Lakhs)

Business Acquisition through different channels

Sl. No.	Channels	Current Quarter 30.09.2019		Same Quarter previous year		Upto the period ended 30.09.2019		Upto the period ended 30.09.2018	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	19,767	2,511	19,813	2,710	36,536	4,930	40,486	5,439
2	Corporate Agents-Banks	1,66,725	8,396	1,69,897	8,131	3,23,086	18,166	3,27,055	17,479
3	Corporate Agents -Others	75	10	59	7	138	13	119	10
4	Brokers	1,20,579	13,946	86,244	10,289	2,20,794	27,294	1,53,129	19,138
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business	41,138	58,410	18,071	27,503	67,288	68,763	35,573	38,688
	Total (A)	3,48,284	83,272	2,94,084	48,640	6,47,842	1,19,167	5,56,362	80,754
1	Referral (B)	-	-	-	-	-	-	-	-
	Grand Total (A+B)	3,48,284	83,272	2,94,084	48,640	6,47,842	1,19,167	5,56,362	80,754