

FORM NL-6-COMMISSION SCHEDULE

COMMISSION [NET]

(₹ '000)

For The Quarter Ended Sep 30, 2019	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS												For The Quarter Ended Sep 30, 2019
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Trade Credit	Crop	Others	Total	Grand Total
Commission Paid - Direct	33,439	8,401	-	1,62,374	1,824	424	5,440	50,667	266	1,778	-	-	-	19,547	2,42,320	2,84,160
Add: Commission on Reinsurance accepted	1,039	-	-	-	-	-	-	-	-	119	-	-	-	-	119	1,158
Less : Commission on Reinsurance ceded	16,181	8,768	3,265	6,127	2,156	26	1,538	5,057	(77)	7,506	-	-	1,43,631	3,288	1,69,252	1,97,466
<b>Net Commission</b>	<b>18,297</b>	<b>(367)</b>	<b>(3,265)</b>	<b>1,56,247</b>	<b>(332)</b>	<b>398</b>	<b>3,902</b>	<b>45,610</b>	<b>343</b>	<b>(5,609)</b>	<b>-</b>	<b>-</b>	<b>(1,43,631)</b>	<b>16,259</b>	<b>73,187</b>	<b>87,852</b>
<b>Break up of Gross Commission</b>																
Agents	557	61	-	10,414	71	109	164	9,030	20	167	-	-	-	579	20,554	21,172
Brokers	4,930	8,151	-	1,37,339	971	191	121	5,579	148	1,321	-	-	-	1,470	1,47,140	1,60,221
Corporate Agents	27,952	189	-	11,734	270	124	5,150	28,126	98	290	-	-	-	17,498	63,290	91,431
Others - Web Aggregator	-	-	-	2,887	512	-	5	7,932	-	-	-	-	-	-	11,336	11,336
<b>TOTAL</b>	<b>33,439</b>	<b>8,401</b>	<b>-</b>	<b>1,62,374</b>	<b>1,824</b>	<b>424</b>	<b>5,440</b>	<b>50,667</b>	<b>266</b>	<b>1,778</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>19,547</b>	<b>2,42,320</b>	<b>2,84,160</b>

(₹ '000)

Up to the Quarter Ended Sep 30, 2019	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS												Up to the Quarter Ended Sep 30, 2019
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Trade Credit	Crop	Others	Total	Grand Total
Commission Paid - Direct	66,986	12,193	-	3,17,088	3,007	790	27,809	1,00,607	1,679	3,287	-	90	-	42,229	4,96,586	5,75,765
Add: Reinsurance accepted	1,984	-	-	-	-	-	-	-	-	314	-	-	-	-	314	2,298
Less : Reinsurance ceded	68,293	10,214	4,596	11,474	10,938	52	19,145	8,728	1,685	12,426	-	3	1,53,346	8,796	2,26,593	3,09,696
<b>Net Commission</b>	<b>677</b>	<b>1,979</b>	<b>(4,596)</b>	<b>3,05,614</b>	<b>(7,931)</b>	<b>738</b>	<b>8,664</b>	<b>91,879</b>	<b>(6)</b>	<b>(8,825)</b>	<b>-</b>	<b>87</b>	<b>(1,53,346)</b>	<b>33,433</b>	<b>2,70,307</b>	<b>2,68,367</b>
<b>Break up of Gross Commission</b>																
Agents	1,071	315	-	20,612	425	214	345	16,561	27	247	-	-	-	1,108	39,539	40,925
Brokers	9,221	11,540	-	2,67,062	1,593	376	222	20,527	1,520	2,449	-	90	-	2,488	2,96,327	3,17,088
Corporate Agents	56,694	338	-	22,981	443	200	27,237	47,074	132	591	-	-	-	38,633	1,37,291	1,94,323
Others - Web Aggregator	-	-	-	6,433	546	-	5	16,445	-	-	-	-	-	-	23,429	23,429
<b>TOTAL</b>	<b>66,986</b>	<b>12,193</b>	<b>-</b>	<b>3,17,088</b>	<b>3,007</b>	<b>790</b>	<b>27,809</b>	<b>1,00,607</b>	<b>1,679</b>	<b>3,287</b>	<b>-</b>	<b>90</b>	<b>-</b>	<b>42,229</b>	<b>4,96,586</b>	<b>5,75,765</b>

Note: The profit / commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

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For The Quarter Ended Sep 30, 2018	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS												For The Quarter Ended Sep 30, 2018
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Trade Credit	Crop	Others	Total	Grand Total
Commission Paid - Direct	30,715	3,949	-	1,49,708	961	170	3,836	41,918	380	1,004	-	-	-	22,442	2,20,419	2,55,083
Add: Reinsurance accepted	959	-	-	-	-	-	-	-	-	141	-	-	-	-	-	1,100
Less : Reinsurance ceded	(3,932)	2,476	746	5,489	1,766	12	1,874	11,577	82	1,085	-	-	(16,279)	3,584	9,190	8,480
<b>Net Commission</b>	<b>35,606</b>	<b>1,473</b>	<b>(746)</b>	<b>1,44,219</b>	<b>(805)</b>	<b>158</b>	<b>1,962</b>	<b>30,341</b>	<b>298</b>	<b>60</b>	<b>-</b>	<b>-</b>	<b>16,279</b>	<b>18,858</b>	<b>2,11,370</b>	<b>2,47,703</b>
<b>Break up of Gross Commission</b>																
Agents	340	260	-	11,695	302	60	310	8,420	3	98	-	-	-	625	21,513	22,113
Brokers	2,638	3,561	-	1,22,050	528	65	63	3,556	333	541	-	-	-	941	1,28,077	1,34,276
Corporate Agents	27,737	128	-	12,872	131	45	3,463	22,872	44	365	-	-	-	20,876	60,668	88,533
Others - Web Aggregator	-	-	-	3,091	-	-	-	7,070	-	-	-	-	-	-	10,161	10,161
<b>TOTAL</b>	<b>30,715</b>	<b>3,949</b>	<b>-</b>	<b>1,49,708</b>	<b>961</b>	<b>170</b>	<b>3,836</b>	<b>41,918</b>	<b>380</b>	<b>1,004</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>22,442</b>	<b>2,20,419</b>	<b>2,55,083</b>

(₹ '000)

Up to the Quarter Ended Sep 30, 2018	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS												Up to the Quarter Ended Sep 30, 2018
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Trade Credit	Crop	Others	Total	Grand Total
Commission Paid - Direct	65,468	7,999	-	2,65,492	1,533	524	18,570	72,892	487	2,381	-	-	-	48,078	4,09,957	4,83,424
Add: Reinsurance accepted	1,470	-	-	-	-	-	-	-	-	286	-	-	-	-	286	1,756
Less : Reinsurance ceded	21,486	9,598	2,102	9,978	3,327	35	7,014	16,267	96	4,511	-	-	(12,353)	11,589	40,464	73,650
<b>Net Commission</b>	<b>45,452</b>	<b>(1,599)</b>	<b>(2,102)</b>	<b>2,55,514</b>	<b>(1,794)</b>	<b>489</b>	<b>11,556</b>	<b>56,625</b>	<b>391</b>	<b>(1,844)</b>	<b>-</b>	<b>-</b>	<b>12,353</b>	<b>36,489</b>	<b>3,69,779</b>	<b>4,11,530</b>
<b>Break up of Gross Commission</b>																
Agents	921	355	-	22,111	626	153	465	14,163	16	302	-	-	-	1,231	39,067	40,343
Brokers	5,249	7,362	-	2,12,396	639	252	128	7,668	391	1,442	-	-	-	2,264	2,25,180	2,37,791
Corporate Agents	59,298	282	-	25,882	268	119	17,977	39,517	80	637	-	-	-	44,583	1,29,063	1,88,643
Others - Web Aggregator	-	-	-	5,103	-	-	-	11,544	-	-	-	-	-	-	16,647	16,647
<b>TOTAL</b>	<b>65,468</b>	<b>7,999</b>	<b>-</b>	<b>2,65,492</b>	<b>1,533</b>	<b>524</b>	<b>18,570</b>	<b>72,892</b>	<b>487</b>	<b>2,381</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>48,078</b>	<b>4,09,957</b>	<b>4,83,424</b>

Note: The profit / commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.