

PERIODIC DISCLOSURES

FORM NL-40: BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS

Insurer: Universal Sompo General Insurance Company Limited

Date : As on 31st March ,2020

(₹ in Lakhs)

Business Acquisition through different channels

Sl. No.	Channels	Current Quarter 31.03.2020		Same previous Quarter 31.03.2019		Upto the period 31.03.2020		Upto the period ended 31.03.2019	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	19,612	3,671	20,839	2,912	74,133	11,402	79,791	10,866
2	Corporate Agents-Banks	1,61,347	9,504	2,35,432	10,171	6,17,376	35,691	7,24,225	35,940
3	Corporate Agents -Others	84	5	115	6	285	50	315	26
4	Brokers	1,94,406	27,577	1,26,565	18,434	5,85,585	85,618	3,99,059	54,446
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business	34,181	14,215	26,401	50,134	1,41,262	1,53,145	78,805	1,81,809
	Total (A)	4,09,630	54,972	4,09,352	81,657	14,18,641	2,85,905	12,82,195	2,83,087
1	Referral (B)	-	-	-	-	-	-	-	-
	Grand Total (A+B)	4,09,630	54,972	4,09,352	81,657	14,18,641	2,85,905	12,82,195	2,83,087