

PERIODIC DISCLOSURES

FORM NL-40: BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS

Insurer: Universal Sompo General Insurance Company Limited

Date : As on 30th June ,2020

(₹ in Lakhs)

Business Acquisition through different channels

Sl. No.	Channels	Current Quarter 30.06.2020		Same previous Quarter 30.06.2019		Upto the period 30.06.2020		Upto the period ended 30.06.2019	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	15,565	1,999	16,769	2,420	15,565	1,999	16,769	2,420
2	Corporate Agents-Banks	1,21,223	9,966	1,56,445	9,770	1,21,223	9,966	1,56,445	9,770
3	Corporate Agents -Others	244	80	63	4	244	80	63	4
4	Brokers	1,31,798	22,163	1,00,215	13,348	1,31,798	22,163	1,00,215	13,348
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business	36,316	7,654	26,066	10,353	36,316	7,654	26,066	10,353
	<b>Total (A)</b>	<b>3,05,146</b>	<b>41,862</b>	<b>2,99,558</b>	<b>35,895</b>	<b>3,05,146</b>	<b>41,862</b>	<b>2,99,558</b>	<b>35,895</b>
1	Referral (B)	-	-	-	-	-	-	-	-
	<b>Grand Total (A+B)</b>	<b>3,05,146</b>	<b>41,862</b>	<b>2,99,558</b>	<b>35,895</b>	<b>3,05,146</b>	<b>41,862</b>	<b>2,99,558</b>	<b>35,895</b>