

PERIODIC DISCLOSURES

FORM NL - 30 : ANALYTICAL RATIOS

Insurer: Universal Sampo General Insurance Company Limited

Date : As on Sep 30,2020

Analytical Ratios for Non-Life companies					
S. No.	Particulars	For The Quarter Ended Sep 30, 2020	Up to The Quarter Ended Sep 30, 2020	For The Quarter Ended Sep 30, 2019	Up to The Quarter Ended Sep 30, 2019
1	Gross Direct Premium Growth Rate *	12.29%	13.60%	71.20%	47.57%
2	Gross Direct Premium to Networth ratio	0.86	1.25	0.93	1.33
3	Growth rate of Networth	20.65%	20.65%	11.49%	11.49%
4	Net Retention Ratio *	40.35%	49.01%	36.80%	45.77%
5	Net Commission Ratio *	-0.77%	2.68%	2.86%	4.90%
6	Expense of Management to Gross Direct Premium Ratio	10.72%	13.40%	11.13%	14.32%
7	Expense of Management to Net Written Premium Ratio	26.54%	27.31%	30.19%	31.20%
8	Net Incurred Claims to Net Earned Premium	83.55%	81.05%	79.25%	79.85%
9	Combined Ratios	100.01%	100.46%	103.05%	105.43%
10	Technical Reserves to net premium ratio	2.39	3.43	2.32	3.07
11	Underwriting balance ratio	0.00	0.00	-0.04	-0.06
12	Operating Profit Ratio	10.87%	12.15%	8.86%	8.15%
13	Liquid Assets to liabilities ratio	0.30	0.30	0.39	0.39
14	Net earning ratio	8.63%	11.86%	8.72%	8.07%
15	Return on net worth ratio	3.01%	7.27%	2.98%	4.92%
16	Available Solvency Margin Ratio to Required Solvency Margin Ratio	2.14	2.14	2.01	2.01
17	NPA Ratio (Net)	0.67%	0.67%	1.29%	1.29%

Equity Holding Pattern for Non-Life Insurers

1	(a) No. of shares		36,81,81,820		36,81,81,820
2	(b) Percentage of shareholding (Indian / Foreign)		65.4% / 34.6%		65.4% / 34.6%
3	(c) %of Government holding (in case of public sector insurance companies)		Nil		Nil
4	(a) Basic and diluted EPS before extraordinary items (net of tax expense) for the year (not to be annualized)		2.14		1.20
5	(b) Basic and diluted EPS after extraordinary items (net of tax expense) for the year (not to be annualized)		2.14		1.20
6	(iv) Book value per share (Rs)		29.45		24.41

\*for segment wise ratios, please refer Annexure 2

Note :

1. Ratios are computed in accordance with the guidelines issued by the IRDA vide Master Circular No IRDA/F&I/CIR/F&A/231/10/2012 dated. 5th Oct 2012 and subsequent clarification thereon vide Circular No IRDA/F&A/Cir/FA/126/07/2013 dated 03rd July 2013.

PERIODIC DISCLOSURES

FORM NL - 30 : ANALYTICAL RATIOS (ANNEXURE 2)

Insurer: Universal Sampo General Insurance Company Limited

Date : As on Sep 30,2020

Analytical Ratios for Non-Life companies

	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS												Grand Total
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Trade Credit	Crop	Others	Total	
<b>Gross Direct Premium Growth Rate (segment wise)</b>																
Gross direct premium for the current year divided by the gross direct premium for the previous year																
For The Quarter Ended Sep 30, 2020	11.66%	-80.42%	16.96%	25.30%	0.62%	18.40%	58.22%	39.44%	350.42%	33.12%	0.00%	0.00%	11.17%	-22.16%	12.94%	12.29%
Up to The Quarter Ended Sep 30, 2020	13.85%	-46.86%	73.81%	19.69%	3.90%	9.66%	52.19%	58.25%	111.70%	10.65%	0.00%	618.81%	7.29%	-11.80%	13.79%	13.60%
For The Quarter Ended Sep 30, 2019	28.19%	165.46%	587.07%	11.64%	22.10%	116.32%	28.82%	33.42%	-3.78%	27.70%	0.00%	0.00%	112.71%	-10.03%	72.03%	71.20%
Up to the Quarter Ended Sep 30, 2019	32.60%	18.62%	307.30%	19.67%	20.11%	49.49%	34.96%	36.68%	137.39%	4.85%	0.00%	0.00%	84.45%	-10.06%	49.23%	47.57%

<b>Net Retention Ratio (segment wise)</b> (Net premium divided by gross written premium)																
For The Quarter Ended Sep 30, 2020	28.55%	11.22%	1.49%	94.31%	93.55%	94.99%	60.55%	94.84%	30.52%	73.69%	0.00%	0.00%	18.96%	85.16%	41.13%	40.35%
Up to The Quarter Ended Sep 30, 2020	19.78%	25.30%	1.59%	94.25%	93.15%	95.00%	58.71%	94.84%	43.93%	42.07%	0.00%	5.00%	18.96%	72.05%	52.85%	49.01%
For The Quarter Ended Sep 30, 2019	38.33%	32.61%	2.50%	93.04%	92.90%	95.01%	46.16%	93.28%	37.53%	-50.67%	0.00%	0.00%	15.47%	67.85%	37.01%	36.80%
Up to the Quarter Ended Sep 30, 2019	23.42%	37.88%	2.65%	93.48%	93.18%	95.01%	69.99%	93.85%	43.09%	4.80%	0.00%	5.00%	15.50%	69.01%	48.67%	45.77%

<b>Net Commission Ratio (segment wise)</b> (Gross Commission Paid net of reinsurance commission divided by net premium for that segment)																
For The Quarter Ended Sep 30, 2020	7.36%	3.78%	-402.55%	20.10%	0.06%	13.35%	11.91%	13.69%	3.51%	-434.45%	0.00%	0.00%	-21.08%	19.12%	-0.88%	-0.77%
Up to The Quarter Ended Sep 30, 2020	-4.58%	-13.39%	-398.06%	20.21%	0.02%	13.57%	14.29%	9.02%	11.43%	-360.85%	0.00%	414.57%	-23.49%	16.35%	3.13%	2.68%
For The Quarter Ended Sep 30, 2019	14.94%	-1.99%	-232.72%	20.56%	-0.04%	12.01%	13.64%	12.00%	20.98%	66.21%	0.00%	0.00%	-16.58%	16.93%	2.50%	2.86%
Up to the Quarter Ended Sep 30, 2019	0.24%	5.09%	-273.57%	20.53%	-0.53%	11.18%	4.12%	11.12%	-0.09%	-384.03%	0.00%	414.29%	-17.00%	15.57%	5.25%	4.90%