

PERIODIC DISCLOSURES

FORM NL-40: BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS

Insurer: Universal Sompo General Insurance Company Limited

Date : As on 30th Sep ,2020

(₹ in Lakhs)

Business Acquisition through different channels

Sl. No.	Channels	Current Quarter 30.09.2020		Same previous Quarter 30.09.2019		Upto the period 30.09.2020		Upto the period ended 30.09.2019	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	25,455	2,272	19,767	2,511	41,020	4,271	36,536	4,930
2	Corporate Agents-Banks	1,60,640	7,953	1,66,725	8,396	2,81,863	17,919	3,23,086	18,166
3	Corporate Agents -Others	459	119	75	10	703	199	138	13
4	Brokers	1,74,116	16,933	1,20,579	13,946	3,05,914	39,096	2,20,794	27,294
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business	52,630	66,229	41,138	58,410	88,946	73,883	67,288	68,763
	Total (A)	4,13,300	93,506	3,48,284	83,272	7,18,446	1,35,368	6,47,842	1,19,167
1	Referral (B)	-	-	-	-	-	-	-	-
	Grand Total (A+B)	4,13,300	93,506	3,48,284	83,272	7,18,446	1,35,368	6,47,842	1,19,167