

PERIODIC DISCLOSURES

FORM NL-40: BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS

Insurer: Universal Sompo General Insurance Company Limited

Date : As on 31st December, 2020

(₹ in Lakhs)

Business Acquisition through different channels

Sl. No.	Channels	Current Quarter 31.12.2020		Same previous Quarter 31.12.2019		Upto the period 31.12.2020		Upto the period ended 31.12.2019	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	18,476	1,729	17,985	2,687	59,496	6,000	54,521	7,617
2	Corporate Agents-Banks	1,30,464	7,254	1,32,943	8,019	4,12,327	25,180	4,56,029	26,186
3	Corporate Agents -Others	68	37	63	32	771	229	201	45
4	Brokers	2,19,477	21,964	1,70,383	30,726	5,25,391	61,060	3,91,176	58,020
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business	50,751	51,672	39,795	70,303	1,39,697	1,25,554	1,07,084	1,39,066
	Total (A)	4,19,236	82,656	3,61,169	1,11,767	11,37,682	2,18,024	10,09,011	2,30,934
1	Referral (B)	-	-	-	-	-	-	-	-
	Grand Total (A+B)	4,19,236	82,656	3,61,169	1,11,767	11,37,682	2,18,024	10,09,011	2,30,934