

FORM NL-6-COMMISSION SCHEDULE

COMMISSION [NET]

(₹ '000)

For The Quarter Ended December 31, 2019	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS												For The Quarter Ended December 31, 2019
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Trade Credit	Crop	Others	Total	Grand Total
Commission Paid - Direct	28,888	625	-	2,23,955	4,402	365	6,991	45,115	767	1,437	-	90	-	16,233	2,99,355	3,28,868
Add: Reinsurance accepted	633	-	-	-	-	-	-	-	-	146	-	-	-	-	146	779
Less: Reinsurance ceded	9,759	2,704	5,402	8,310	3,349	22	14,677	2,768	411	2,753	-	3	1,73,251	2,326	2,07,870	2,25,735
<b>Net Commission</b>	<b>19,762</b>	<b>(2,079)</b>	<b>(5,402)</b>	<b>2,15,645</b>	<b>1,053</b>	<b>343</b>	<b>(7,686)</b>	<b>42,347</b>	<b>356</b>	<b>(1,170)</b>	<b>-</b>	<b>87</b>	<b>(1,73,251)</b>	<b>13,907</b>	<b>91,631</b>	<b>1,03,912</b>
<b>Break up of Gross Commission</b>																
Agents	357	77	-	12,351	1,117	106	255	7,709	24	260	-	-	-	256	22,078	22,512
Brokers	4,467	386	-	1,96,549	3,509	113	855	11,128	724	950	-	90	-	762	2,14,680	2,19,533
Corporate Agents	24,064	162	-	11,937	210	103	5,886	17,655	19	227	-	-	-	15,215	51,252	75,478
Others - Web Aggregator	-	-	-	3,118	(434)	43	(5)	8,623	-	-	-	-	-	-	11,345	11,345
<b>TOTAL</b>	<b>28,888</b>	<b>625</b>	<b>-</b>	<b>2,23,955</b>	<b>4,402</b>	<b>365</b>	<b>6,991</b>	<b>45,115</b>	<b>767</b>	<b>1,437</b>	<b>-</b>	<b>90</b>	<b>-</b>	<b>16,233</b>	<b>2,99,355</b>	<b>3,28,868</b>

(₹ '000)

Up to the Quarter Ended December 31, 2019	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS												Up to the Quarter Ended December 31, 2019
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Trade Credit	Crop	Others	Total	Grand Total
Commission Paid - Direct	95,874	12,818	-	5,41,043	7,409	1,155	34,800	1,45,722	2,446	4,725	-	180	-	58,462	7,95,942	9,04,634
Add: Reinsurance accepted	2,617	-	-	-	-	-	-	-	-	460	-	-	-	-	460	3,077
Less: Reinsurance ceded	78,052	12,917	9,997	19,784	14,287	74	33,822	11,496	2,096	15,179	-	6	3,26,596	11,122	4,34,462	5,35,428
<b>Net Commission</b>	<b>20,439</b>	<b>(99)</b>	<b>(9,997)</b>	<b>5,21,259</b>	<b>(6,878)</b>	<b>1,081</b>	<b>978</b>	<b>1,34,226</b>	<b>350</b>	<b>(9,994)</b>	<b>-</b>	<b>174</b>	<b>(3,26,596)</b>	<b>47,340</b>	<b>3,61,940</b>	<b>3,72,283</b>
<b>Break up of Gross Commission</b>																
Agents	1,428	391	-	32,964	1,543	320	598	24,269	50	507	-	-	-	1,364	61,615	63,434
Brokers	13,688	11,927	-	4,63,611	5,101	489	1,078	31,656	2,245	3,400	-	180	-	3,250	5,11,010	5,36,625
Corporate Agents	80,758	500	-	34,918	653	303	33,124	64,729	151	818	-	-	-	53,848	1,88,544	2,69,802
Others - Web Aggregator	-	-	-	9,550	112	43	-	25,068	-	-	-	-	-	-	34,773	34,773
<b>TOTAL</b>	<b>95,874</b>	<b>12,818</b>	<b>-</b>	<b>5,41,043</b>	<b>7,409</b>	<b>1,155</b>	<b>34,800</b>	<b>1,45,722</b>	<b>2,446</b>	<b>4,725</b>	<b>-</b>	<b>180</b>	<b>-</b>	<b>58,462</b>	<b>7,95,942</b>	<b>9,04,634</b>

Note: The profit / commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.