

PERIODIC DISCLOSURES

FORM NL-40: BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS

Insurer: Universal Sompo General Insurance Company Limited

Date : As on March 31,2021

(Rs in Lakhs)

Business Acquisition through different channels

Sl. No.	Channels	Current Quarter 31.03.2021		Same previous Quarter 31.03.2020		Upto the period 31.03.2021		Upto the period ended 31.03.2020	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	17,888	2,265	19,612	3,671	77,384	8,265	74,133	11,402
2	Corporate Agents-Banks	1,50,134	6,841	1,61,347	9,504	5,62,461	32,021	6,17,376	35,691
3	Corporate Agents -Others	81	4	84	5	852	233	285	50
4	Brokers	1,67,295	17,917	1,94,406	27,577	6,92,686	78,977	5,85,585	85,618
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business	9,14,982	60,166	34,181	14,215	10,54,679	1,85,720	1,41,262	1,53,145
	Total (A)	12,50,380	87,192	4,09,630	54,972	23,88,062	3,05,216	14,18,641	2,85,905
1	Referral (B)	-	-	-	-	-	-	-	-
	Grand Total (A+B)	12,50,380	87,192	4,09,630	54,972	23,88,062	3,05,216	14,18,641	2,85,905