

## FORM NL-36- BUSINESS -CHANNELS WISE

Name of the Insurer: Universal Sompo General Insurance Company Limited

Date: As on December 31,2024

(₹ in Lakhs)									
Sl.No.	Channels	For the Quarter Ended December 31, 2024		Upto the Quarter Ended December 31, 2024		For the Quarter Ended December 31, 2023		Upto the Quarter Ended December 31, 2023	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	37,445	4,733	1,02,704	12,963	28,435	3,716	1,11,098	12,193
2	Corporate Agents-Banks	1,32,577	6,145	3,85,832	24,023	1,30,057	9,714	3,75,508	26,515
3	Corporate Agents -Others	16,431	1,463	48,241	3,828	18,726	1,246	48,776	4,255
4	Brokers	5,12,711	57,938	13,40,249	1,80,309	4,04,040	50,693	11,72,796	1,60,663
5	Micro Agents	-	-	-	-	-	-	-	-
	<b>Direct Business</b>	<b>1,413</b>	<b>54,211</b>	<b>6,786</b>	<b>1,57,976</b>	<b>5,945</b>	<b>45,201</b>	<b>11,262</b>	<b>1,42,064</b>
6	Officers/Employees	-	-	-	-	-	-	-	-
	Online (Through Company Website)	-	-	-	-	-	-	-	-
	Others	1,413	54,211	6,786	1,57,976	5,945	45,201	11,262	1,42,064
7	Common Service Centres(CSC)	3,676	154	16,218	360	9,635	121	27,182	354
8	Insurance Marketing Firm	8,650	396	21,255	1,132	3,753	237	8,401	678
9	Point of sales person (Direct)	56,398	6,961	1,72,073	21,144	64,147	7,390	2,10,218	25,704
10	MISP (Direct)	-	-	-	-	-	-	-	-
11	Web Aggregators	25	21	79	34	38	19	463	41
12	Referral Arrangements	-	-	-	-	-	-	-	-
13	Other (to be specify)	-	-	-	-	-	-	-	-
	<b>Total (A)</b>	<b>7,69,326</b>	<b>1,32,024</b>	<b>20,93,437</b>	<b>4,01,769</b>	<b>6,64,776</b>	<b>1,18,337</b>	<b>19,65,704</b>	<b>3,72,467</b>
14	<b>Business outside India (B)</b>	-	-	-	-	-	-	-	-
	<b>Grand Total (A+B)</b>	<b>7,69,326</b>	<b>1,32,024</b>	<b>20,93,437</b>	<b>4,01,769</b>	<b>6,64,776</b>	<b>1,18,337</b>	<b>19,65,704</b>	<b>3,72,467</b>

Note:

(a) Premium means amount of premium received from business acquired by the source

(b) No of Policies stand for no. of policies sold

(c) Grand Total (A+B) should be consistent with all relevant NL forms e.g. NL-4 etc., as applicable