

PERIODIC DISCLOSURES

FORM NL-40: BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS

Insurer: Universal Sompo General Insurance Company Limited

Date : As on 31 December 2015

(₹ in Lakhs)

Business Acquisition through different channels

Sl. No.	Channels	Current Quarter 31.12.2015		Same Quarter previous year 31.12.2014		Upto the period 31.12.2015		Same period of the previous year 31.12.2014	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	37,860	1,582	53,493	2,134	112,038	4,935	153,290	6,476
2	Corporate Agents-Banks	158,753	7,003	145,963	6,405	457,861	24,080	420,709	21,042
3	Corporate Agents -Others	-	-	-	-	-	-	-	-
4	Brokers	25,671	2,679	17,731	2,040	63,914	10,482	34,737	7,712
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business	21,721	9,104	24,584	4,724	67,179	20,272	67,169	11,491
	Total (A)	244,005	20,367	241,771	15,303	700,992	59,769	675,905	46,720
1	Referral (B)	-	-	-	-	-	-	-	-
	Grand Total (A+B)	244,005	20,367	241,771	15,303	700,992	59,769	675,905	46,720