

**PERIODIC DISCLOSURES**

**FORM NL-40: BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS**

Insurer: Universal Sompo General Insurance Company Limited

Date : As on June 30, 2017

(₹ in Lakhs)

**Business Acquisition through different channels**

Sl. No.	Channels	Current Quarter 30.06.2017		Same Quarter previous year 30.06.2016		Upto the period 30.06.2017		Same period of the previous year 30.06.2016	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	24,904	2,350	26,185	1,309	24,904	2,350	26,185	1,309
2	Corporate Agents-Banks	161,243	8,757	136,622	7,971	161,243	8,757	136,622	7,971
3	Corporate Agents -Others	43	41	-	-	43	41	-	-
4	Brokers	71,103	10,016	52,795	8,237	71,103	10,016	52,795	8,237
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business	18,038	7,301	26,361	4,882	18,038	7,301	26,361	4,882
	<b>Total (A)</b>	<b>275,331</b>	<b>28,466</b>	<b>241,963</b>	<b>22,400</b>	<b>275,331</b>	<b>28,466</b>	<b>241,963</b>	<b>22,400</b>
1	Referral (B)	-	-	-	-	-	-	-	-
	<b>Grand Total (A+B)</b>	<b>275,331</b>	<b>28,466</b>	<b>241,963</b>	<b>22,400</b>	<b>275,331</b>	<b>28,466</b>	<b>241,963</b>	<b>22,400</b>