

FORM NL-6-COMMISSION SCHEDULE

COMMISSION [NET]

For The Quarter Ended Dec 31, 2017	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS												For The Quarter Ended Dec 31, 2017
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Trade Credit	Crop	Others	Total	Grand Total
				<b>Commission Paid - Direct</b>	<b>29,128</b>	<b>2,728</b>	-	<b>1,63,331</b>	<b>969</b>	<b>121</b>	<b>3,114</b>	<b>27,856</b>	<b>42</b>	<b>811</b>	-	-
Add: Commission on Reinsurance accepted	1,407	-	-	-	-	-	-	-	-	113	-	-	-	94	207	1,614
Less : Commission on Reinsurance ceded	8,621	6,098	979	7,380	2,182	10	4,892	5,265	7	1,209	-	-	(94,969)	3,498	(70,526)	(54,828)
<b>Net Commission</b>	<b>21,914</b>	<b>(3,370)</b>	<b>(979)</b>	<b>1,55,951</b>	<b>(1,213)</b>	<b>111</b>	<b>(1,778)</b>	<b>22,591</b>	<b>35</b>	<b>(285)</b>	-	-	<b>94,969</b>	<b>17,834</b>	<b>2,88,215</b>	<b>3,05,780</b>
<b>Break up of Gross Commission</b>																
Agents	63	145	-	10,069	359	46	442	3,822	-	56	-	-	-	214	15,008	15,216
Brokers	2,347	2,456	-	1,35,073	461	34	93	1,557	15	425	-	-	-	818	1,38,476	1,43,279
Corporate Agents	26,718	127	-	13,927	149	41	2,579	20,187	27	330	-	-	-	20,206	57,446	84,291
Others - Web Aggregator	-	-	-	4,262	-	-	-	2,290	-	-	-	-	-	-	6,552	6,552
<b>TOTAL</b>	<b>29,128</b>	<b>2,728</b>	-	<b>1,63,331</b>	<b>969</b>	<b>121</b>	<b>3,114</b>	<b>27,856</b>	<b>42</b>	<b>811</b>	-	-	-	<b>21,238</b>	<b>2,17,482</b>	<b>2,49,338</b>

Up to the Quarter Ended Dec 31, 2017	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS												Up to the Quarter Ended Dec 31, 2017
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Trade Credit	Crop	Others	Total	Grand Total
				<b>Commission Paid - Direct</b>	<b>91,728</b>	<b>10,481</b>	-	<b>2,85,543</b>	<b>5,207</b>	<b>762</b>	<b>18,773</b>	<b>80,829</b>	<b>244</b>	<b>2,952</b>	-	-
Add: Reinsurance accepted	2,363	-	-	-	-	-	-	-	-	463	-	-	-	-	463	2,826
Less : Reinsurance ceded	40,808	16,564	2,937	19,242	5,696	123	12,002	15,828	34	11,431	-	-	2,48,850	25,433	3,38,639	3,98,948
<b>Net Commission</b>	<b>53,283</b>	<b>(6,083)</b>	<b>(2,937)</b>	<b>2,66,301</b>	<b>(489)</b>	<b>639</b>	<b>6,771</b>	<b>65,001</b>	<b>210</b>	<b>(8,016)</b>	-	-	<b>(2,48,850)</b>	<b>43,085</b>	<b>1,24,652</b>	<b>1,68,915</b>
<b>Break up of Gross Commission</b>																
Agents	1,505	399	-	24,545	2,333	254	997	11,757	15	389	-	-	-	1,617	41,907	43,811
Brokers	5,463	9,742	-	2,14,422	2,512	234	445	7,858	140	1,842	-	-	-	2,411	2,29,864	2,45,069
Corporate Agents	84,760	340	-	38,865	362	274	17,331	55,065	89	721	-	-	-	64,490	1,77,197	2,62,297
Others - Web Aggregator	-	-	-	7,711	-	-	-	6,149	-	-	-	-	-	-	13,860	13,860
<b>TOTAL</b>	<b>91,728</b>	<b>10,481</b>	-	<b>2,85,543</b>	<b>5,207</b>	<b>762</b>	<b>18,773</b>	<b>80,829</b>	<b>244</b>	<b>2,952</b>	-	-	-	<b>68,518</b>	<b>4,62,828</b>	<b>5,65,037</b>

Note: The profit / commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded

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(₹ '000)

For the corresponding quarter of the preceding period ended December 31, 2016	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS												For the corresponding quarter of the preceding period ended December 31, 2016
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Trade Credit	Crop	Others	Total	Grand Total
Commission Paid - Direct	17,106	3,992	-	28,138	-	155	596	22,961	43	542	-	7	8,764	17,559	78,765	99,863
Add: Reinsurance accepted	780	-	-	-	-	-	-	-	-	136	-	-	-	-	136	916
Less : Reinsurance ceded	9,516	4,570	1,750	4,209	132	13	2,660	8,404	53	1,207	-	2	1,22,402	4,673	1,43,755	1,59,591
<b>Net Commission</b>	<b>8,370</b>	<b>(578)</b>	<b>(1,750)</b>	<b>23,929</b>	<b>(132)</b>	<b>142</b>	<b>(2,064)</b>	<b>14,557</b>	<b>(10)</b>	<b>(529)</b>	<b>-</b>	<b>5</b>	<b>(1,13,638)</b>	<b>12,886</b>	<b>(64,854)</b>	<b>(58,812)</b>
<b>Break up of Gross Commission</b>																
Agents	184	95	-	3,684	-	94	294	3,060	1	118	-	-	-	441	7,692	7,971
Brokers	2,227	3,796	-	15,394	-	27	44	1,341	20	184	-	7	8,764	738	26,519	32,542
Corporate Agents	14,693	101	-	9,060	-	34	258	18,560	22	240	-	-	-	16,380	44,554	59,348
Others - Web Aggregator	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	2
<b>TOTAL</b>	<b>17,106</b>	<b>3,992</b>	<b>-</b>	<b>28,138</b>	<b>-</b>	<b>155</b>	<b>596</b>	<b>22,961</b>	<b>43</b>	<b>542</b>	<b>-</b>	<b>7</b>	<b>8,764</b>	<b>17,559</b>	<b>78,765</b>	<b>99,863</b>

(₹ '000)

Up to the Quarter of the preceding period ended December 31, 2016	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS												Up to the Quarter of the preceding period ended December 31, 2016
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Trade Credit	Crop	Others	Total	Grand Total
Commission Paid - Direct	58,057	13,391	-	1,01,954	-	863	6,950	68,964	244	2,460	-	426	8,764	59,423	2,50,048	3,21,496
Add: Reinsurance accepted	2,709	-	-	-	-	-	-	-	-	433	-	-	-	-	433	3,142
Less : Reinsurance ceded	46,786	14,330	4,265	16,174	460	76	5,087	21,671	110	9,640	-	32	1,86,165	17,768	2,57,183	3,22,564
<b>Net Commission</b>	<b>13,980</b>	<b>(939)</b>	<b>(4,265)</b>	<b>85,780</b>	<b>(460)</b>	<b>787</b>	<b>1,863</b>	<b>47,293</b>	<b>134</b>	<b>(6,747)</b>	<b>-</b>	<b>394</b>	<b>(1,77,401)</b>	<b>41,655</b>	<b>(6,702)</b>	<b>2,074</b>
<b>Break up of Gross Commission</b>																
Agents	1,061	301	-	10,973	-	329	844	8,774	15	347	-	-	-	1,879	23,161	24,523
Brokers	6,134	12,793	-	64,499	-	311	793	13,803	149	1,051	-	426	8,764	2,568	92,364	1,11,291
Corporate Agents	50,862	297	-	26,482	-	223	5,313	46,387	80	1,062	-	-	-	54,976	1,34,523	1,85,682
Others - Web Aggregator	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>TOTAL</b>	<b>58,057</b>	<b>13,391</b>	<b>-</b>	<b>1,01,954</b>	<b>-</b>	<b>863</b>	<b>6,950</b>	<b>68,964</b>	<b>244</b>	<b>2,460</b>	<b>-</b>	<b>426</b>	<b>8,764</b>	<b>59,423</b>	<b>2,50,048</b>	<b>3,21,496</b>

Note: The profit / commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded