

FORM NL-6-COMMISSION SCHEDULE

COMMISSION [NET]

For The Quarter Ended March 31, 2018	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS												For The Quarter Ended March 31, 2018	
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Trade Credit	Crop	Others	Total	Grand Total	
				Commission Paid - Direct	39,639	1,139	-	1,49,181	1,540	185	2,202	40,224	72	2,463	-	-	-
Add: Commission on Reinsurance accepted	439	-	-	-	-	-	-	-	-	97	-	-	-	-	97	536	
Less : Commission on Reinsurance ceded	17,563	2,176	458	5,767	2,147	15	1,552	7,684	14	7,524	-	-	9,32,678	(1,851)	9,55,530	9,75,727	
Net Commission	22,515	(1,037)	(458)	1,43,414	(607)	170	650	32,540	58	(4,964)	-	-	(9,32,678)	32,126	(7,29,291)	(7,08,271)	
Break up of Gross Commission																	
Agents	422	132	-	12,171	1,009	53	33	5,606	6	311	-	-	-	429	19,618	20,172	
Brokers	1,258	863	-	1,15,780	268	18	109	2,887	40	1,862	-	-	-	595	1,21,559	1,23,680	
Corporate Agents	37,959	144	-	17,766	263	114	2,060	28,934	26	290	-	-	-	29,251	78,704	1,16,807	
Others - Web Aggregator	-	-	-	3,464	-	-	-	2,797	-	-	-	-	-	-	6,261	6,261	
TOTAL	39,639	1,139	-	1,49,181	1,540	185	2,202	40,224	72	2,463	-	-	-	30,275	2,26,142	2,66,920	

FY 2017-18	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS												FY 2017-18	
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Trade Credit	Crop	Others	Total	Grand Total	
				Commission Paid - Direct	1,31,367	11,620	-	4,34,724	6,747	947	20,974	1,21,053	317	5,416	-	-	-
Add: Reinsurance accepted	2,802	-	-	-	-	-	-	-	-	560	-	-	-	-	560	3,362	
Less : Reinsurance ceded	58,371	18,740	3,395	25,009	7,843	137	13,554	23,512	48	18,955	-	-	11,81,528	23,582	12,94,168	13,74,674	
Net Commission	75,798	(7,120)	(3,395)	4,09,715	(1,096)	810	7,420	97,541	269	(12,979)	-	-	(11,81,528)	75,209	(6,04,639)	(5,39,356)	
Break up of Gross Commission																	
Agents	1,927	530	-	36,716	3,343	307	1,029	17,363	22	700	-	-	-	2,045	61,525	63,982	
Brokers	6,721	10,606	-	3,30,202	2,780	252	554	10,745	180	3,704	-	-	-	3,005	3,51,422	3,68,749	
Corporate Agents	1,22,719	484	-	56,631	624	388	19,391	83,999	115	1,012	-	-	-	93,741	2,55,901	3,79,104	
Others - Web Aggregator	-	-	-	11,175	-	-	-	8,946	-	-	-	-	-	-	20,121	20,121	
TOTAL	1,31,367	11,620	-	4,34,724	6,747	947	20,974	1,21,053	317	5,416	-	-	-	98,791	6,88,969	8,31,956	

Note: The profit / commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded

FORM NL-6-COMMISSION SCHEDULE

COMMISSION [NET]

For The Quarter Ended March 31, 2017	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS												For The Quarter Ended March 31, 2017
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Trade Credit	Crop	Others	Total	Grand Total
Commission Paid - Direct	21,249	1,225	-	28,748	-	229	2,477	34,881	50	864	-	-	78	24,503	91,830	1,14,304
Add: Reinsurance accepted	674	-	-	-	-	-	-	-	-	128	-	-	-	-	128	802
Less : Reinsurance ceded	4,282	17,150	1,109	978	3,639	20	2,605	7,330	4	4,017	-	-	79,101	11,568	1,09,262	1,31,803
Net Commission	17,641	(15,925)	(1,109)	27,770	(3,639)	209	(128)	27,551	46	(3,025)	-	-	(79,023)	12,935	(17,304)	(16,697)
Break up of Gross Commission																
Agents	167	86	-	3,458	-	113	29	4,450	9	110	-	-	-	472	8,641	8,894
Brokers	934	1,115	-	13,668	-	6	1,975	3,604	4	682	-	-	78	650	20,667	22,716
Corporate Agents	20,146	24	-	10,474	-	110	473	25,181	37	72	-	-	-	23,381	59,728	79,898
Others - Web Aggregator	2	-	-	1,148	-	-	-	1,646	-	-	-	-	-	-	2,794	2,796
TOTAL	21,249	1,225	-	28,748	-	229	2,477	34,881	50	864	-	-	78	24,503	91,830	1,14,304

FY 2016-17	FIRE	MARINE CARGO	MARINE HULL	MISCELLANEOUS												FY 2016-17
				Motor OD	Motor TP	Workmen's Compensation	Personal Accident	Health Insurance	Liability	Engineering	Aviation	Trade Credit	Crop	Others	Total	Grand Total
Commission Paid - Direct	79,305	14,616	-	1,30,702	-	1,093	9,427	1,03,845	294	3,324	-	426	8,842	83,926	3,41,879	4,35,800
Add: Reinsurance accepted	3,383	-	-	-	-	-	-	-	-	560	-	-	-	-	560	3,943
Less : Reinsurance ceded	51,068	31,480	5,374	17,152	4,099	96	7,691	29,001	114	13,657	-	32	2,65,266	29,337	3,66,445	4,54,367
Net Commission	31,620	(16,864)	(5,374)	1,13,550	(4,099)	997	1,736	74,844	180	(9,773)	-	394	(2,56,424)	54,589	(24,006)	(14,624)
Break up of Gross Commission																
Agents	1,228	387	-	14,432	-	443	873	13,224	24	458	-	-	-	2,351	31,805	33,420
Brokers	7,069	13,908	-	78,167	-	318	2,768	17,407	152	1,733	-	426	8,842	3,217	1,13,030	1,34,007
Corporate Agents	71,008	321	-	36,955	-	332	5,786	71,568	118	1,133	-	-	-	78,358	1,94,250	2,65,579
Others - Web Aggregator	-	-	-	1,148	-	-	-	1,646	-	-	-	-	-	-	2,794	2,794
TOTAL	79,305	14,616	-	1,30,702	-	1,093	9,427	1,03,845	294	3,324	-	426	8,842	83,926	3,41,879	4,35,800

Note: The profit / commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded