

PERIODIC DISCLOSURES

FORM NL-40: BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS

Insurer: Universal Sompo General Insurance Company Limited

Date : As on 30th June,2018

(₹ in Lakhs)

Business Acquisition through different channels

Sl. No.	Channels	Current Quarter 30.06.2018		Same Quarter previous period 30.06.2017		Upto the period Ended 30.06.2018		Upto the period Ended 30.06.2017	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	21,681	2,729	24,904	2,350	21,681	2,729	24,904	2,350
2	Corporate Agents-Banks	1,59,833	9,348	1,61,243	8,757	1,59,833	9,348	1,61,243	8,757
3	Corporate Agents -Others	69	3	43	41	69	3	43	41
4	Brokers	71,459	8,849	71,103	10,016	71,459	8,849	71,103	10,016
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business	18,311	11,183	18,038	7,301	18,311	11,183	18,038	7,301
	Total (A)	2,71,353	32,113	2,75,331	28,466	2,71,353	32,113	2,75,331	28,466
1	Referral (B)	-	-	-	-	-	-	-	-
	Grand Total (A+B)	2,71,353	32,113	2,75,331	28,466	2,71,353	32,113	2,75,331	28,466